



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Identify Value Adding Opportunities In Cleaning Service Agreements Training

Services / Cleaning, Domestic, Hiring, Property and Rescue Services

Unit Standard 110456 · NQF Level 3 · 3 Credits · 1 Day

COURSE OVERVIEW

This course equips cleaning service managers and supervisors with the skills to identify and implement value-adding opportunities within cleaning service agreements. Participants will learn to analyze contracts, optimize resource allocation, and enhance service delivery to maximize client satisfaction and profitability.

Category	Services
Subfield	Cleaning, Domestic, Hiring, Property and Rescue Services
Unit Standard	110456
Accreditation	SAQA Accredited · NQF Level 3 · 3 Credits
Duration	1 day
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Analyze cleaning service agreements to identify clauses that offer potential for value addition.
- Evaluate operational processes to pinpoint inefficiencies and opportunities for improvement.
- Design value-adding strategies that align with client needs and contractual obligations.
- Implement cost-effective measures to enhance service quality without compromising standards.
- Demonstrate the ability to negotiate amendments to agreements that benefit both the client and the organization.

WHO SHOULD ATTEND

- This course is designed for cleaning service managers, supervisors, and business owners who are responsible for managing service agreements and seeking to improve operational efficiency and client value.

COURSE OUTLINE

Day 1: Identifying Value Adding Opportunities in Cleaning Service Agreements

- Overview of cleaning service agreements and industry standards
- Key performance indicators (KPIs) for cleaning services
- Methods for reviewing and analyzing service agreements
- Identifying gaps and inefficiencies in current contracts
- Techniques for value analysis and value engineering
- Cost-benefit analysis of proposed changes
- Stakeholder engagement and communication strategies
- Developing an action plan for implementation

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **3 NQF credits** at **NQF Level 3**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 12,800.00	R 12,800.00
1	In-House	R 16,600.00	R 16,600.00
1	On-Campus (Pretoria)	R 19,200.00	R 19,200.00

UPCOMING SESSIONS

Start	End	Method	Venue
31 Jul 2026	31 Jul 2026	On-Campus	Dar es Salaam, Tanzania
03 Aug 2026	03 Aug 2026	On-Campus	Johannesburg, South Africa
04 Aug 2026	04 Aug 2026	On-Campus	Mauritius
05 Aug 2026	05 Aug 2026	On-Campus	Cape Town, South Africa
06 Aug 2026	06 Aug 2026	On-Campus	Dubai, UAE
07 Aug 2026	07 Aug 2026	On-Campus	Pretoria, South Africa
07 Aug 2026	07 Aug 2026	On-Campus	Lagos, Nigeria
10 Aug 2026	10 Aug 2026	On-Campus	Mauritius

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 110456) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call +27 12 004 8389 or WhatsApp +27 65 077 6310 and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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