



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

South African Local Economic Development Funding Sources Training

Business, Commerce and Management Studies / Finance, Economics and Accounting

Unit Standard 110515 · NQF Level 5 · 8 Credits · 5 Days

COURSE OVERVIEW

This course equips learners with the knowledge and skills to identify, evaluate, and access funding sources for local economic development (LED) projects in South Africa. Participants will understand the regulatory framework, funding criteria, and application processes for both government and private sector funding. The course aims to enhance the capacity of LED practitioners to secure sustainable funding for community and economic development initiatives.

Category	Business, Commerce and Management Studies
Subfield	Finance, Economics and Accounting
Unit Standard	110515
Accreditation	SAQA Accredited · NQF Level 5 · 8 Credits
Duration	5 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Identify and categorize various funding sources for local economic development in South Africa.
- Analyze the criteria and requirements of different LED funding programmes.
- Evaluate the suitability of funding sources for specific LED projects.
- Prepare funding applications and proposals that meet funder requirements.
- Demonstrate knowledge of the legislative and policy framework governing LED funding.
- Apply monitoring and reporting procedures to ensure compliance with funding agreements.

WHO SHOULD ATTEND

- This course is designed for local economic development practitioners, municipal officials, community development workers, and project managers involved in planning or implementing LED projects in South Africa.

COURSE OUTLINE

Day 1: Foundations of Local Economic Development and Funding Landscape

- Introduction to LED: definitions, principles, and objectives.
- Overview of the South African LED policy context (e.g., LED Framework, IDP).
- Key stakeholders: national, provincial, local government, and private sector.
- Types of LED funding: grants, loans, equity, and partnerships.
- Case studies of successful LED initiatives in South Africa.

Day 2: Government Funding Sources for LED

- National government LED funds: LED Fund, Municipal Infrastructure Grant (MIG).
- Provincial LED funding mechanisms and programmes.
- District Development Model (DDM) and its funding implications.
- Application processes: proposal writing, budgeting, and compliance.
- Monitoring and reporting requirements for government grants.

Day 3: Private Sector and Development Finance Institutions (DFIs)

- Role of Development Finance Institutions (DFIs) in LED: DBSA, IDC, NEF.
- Corporate Social Investment (CSI) and shared value approaches.
- Impact investing and social enterprise funding.
- Public-Private Partnerships (PPPs) for LED projects.
- Case studies of successful private sector-LED collaborations.

Day 4: Alternative and Innovative Funding Sources

- Crowdfunding platforms and community-based fundraising.
- Municipal bonds and community shares.
- Green funding and climate finance opportunities.
- Leveraging local assets: land, skills, and cultural heritage.
- Resource mobilisation strategies and fundraising planning.

Day 5: Practical Application and Funding Strategy Development

- Developing a funding strategy: aligning with project goals and stakeholder needs.
- Writing a funding proposal: structure, key components, and budgeting.
- Presentation skills and pitching to funders.
- Ethical considerations in fundraising and grant management.
- Course review and action planning for implementation.

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **8 NQF credits** at **NQF Level 5**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 24,200.00	R 24,200.00
1	In-House	R 31,400.00	R 31,400.00
1	On-Campus (Pretoria)	R 36,200.00	R 36,200.00

UPCOMING SESSIONS

Start	End	Method	Venue
10 Aug 2026	14 Aug 2026	On-Campus	Durban, South Africa
10 Aug 2026	14 Aug 2026	On-Campus	Abu Dhabi, UAE
10 Aug 2026	14 Aug 2026	On-Campus	Pretoria, South Africa
10 Aug 2026	14 Aug 2026	On-Campus	Dubai, UAE
10 Aug 2026	14 Aug 2026	On-Campus	Cape Town, South Africa
10 Aug 2026	14 Aug 2026	On-Campus	Mauritius
17 Aug 2026	21 Aug 2026	On-Campus	Dubai, UAE
17 Aug 2026	21 Aug 2026	On-Campus	Pretoria, South Africa

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

- 1. Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 110515) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
- 2. Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
- 3. Apply by phone or WhatsApp:** call +27 12 004 8389 or WhatsApp +27 65 077 6310 and we will prepare your quotation and reserve your seats.
- 4. Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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