



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Dread Disease Insurance Products Wealth Management Analysis Training

Business, Commerce and Management Studies / Finance, Economics and Accounting

Unit Standard 113913 · NQF Level 4 · 2 Credits · 1 Day

COURSE OVERVIEW

This course equips wealth management professionals with the analytical skills to evaluate and advise on dread disease insurance products within the South African regulatory framework. Learners will gain the ability to assess product features, benefits, and risks, enabling them to provide comprehensive financial planning solutions for clients.

Category	Business, Commerce and Management Studies
Subfield	Finance, Economics and Accounting
Unit Standard	113913
Accreditation	SAQA Accredited · NQF Level 4 · 2 Credits
Duration	1 day
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Analyze the key features, benefits, and exclusions of dread disease insurance products in the South African market.
- Evaluate the integration of dread disease cover within comprehensive wealth management strategies for diverse client profiles.
- Apply regulatory and ethical standards to the recommendation and sale of dread disease insurance products.
- Assess the financial impact of dread disease claims on clients' portfolios and long-term financial goals.
- Design a personalized dread disease insurance plan aligned with client risk tolerance and financial objectives.
- Demonstrate the ability to communicate complex product details clearly to clients and stakeholders.

WHO SHOULD ATTEND

- Financial advisors, wealth managers, and insurance brokers seeking to deepen their expertise in dread disease insurance as part of holistic wealth management.

COURSE OUTLINE

Day 1: Dread Disease Insurance Products in Wealth Management

- Overview of dread disease insurance and its place in wealth management
- Key policy features: waiting periods, survival periods, lump sum vs. instalment benefits
- Common covered conditions: cancer, heart attack, stroke, coronary artery bypass
- Policy exclusions, pre-existing conditions, and underwriting considerations
- Tax treatment of premiums and benefits in South Africa
- Needs analysis: determining appropriate cover amounts for different life stages
- Integration with life insurance, disability cover, and investment portfolios
- Regulatory framework: FAIS, Policyholder Protection Rules, and industry codes

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **2 NQF credits** at **NQF Level 4**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 12,800.00	R 12,800.00
1	In-House	R 16,600.00	R 16,600.00
1	On-Campus (Pretoria)	R 19,200.00	R 19,200.00

UPCOMING SESSIONS

Start	End	Method	Venue
03 Aug 2026	03 Aug 2026	On-Campus	Johannesburg, South Africa
04 Aug 2026	04 Aug 2026	On-Campus	Mauritius
05 Aug 2026	05 Aug 2026	On-Campus	Cape Town, South Africa
06 Aug 2026	06 Aug 2026	On-Campus	Dubai, UAE
07 Aug 2026	07 Aug 2026	On-Campus	Pretoria, South Africa
07 Aug 2026	07 Aug 2026	On-Campus	Lagos, Nigeria
10 Aug 2026	10 Aug 2026	On-Campus	Durban, South Africa
10 Aug 2026	10 Aug 2026	On-Campus	Mauritius

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 113913) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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