



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Property Tenure Options And Selection Criteria Training

Physical Planning and Construction / Physical Planning, Design and Management

Unit Standard 114234 · NQF Level 1 · 10 Credits · 7 Days

COURSE OVERVIEW

This course equips learners with the knowledge to evaluate different property tenure options and apply selection criteria in real estate contexts. Participants will understand the legal, financial, and practical implications of various tenure types, enabling them to make informed property decisions.

Category	Physical Planning and Construction
Subfield	Physical Planning, Design and Management
Unit Standard	114234
Accreditation	SAQA Accredited · NQF Level 1 · 10 Credits
Duration	7 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Analyse different property tenure options including freehold, leasehold, sectional title, and share block schemes.
- Evaluate the legal and financial implications of each tenure type on property ownership and use.
- Apply selection criteria to match tenure options with specific client or organisational needs.
- Demonstrate understanding of the registration processes and rights associated with each tenure.
- Compare the risks and benefits of various tenure forms in the South African property market.

WHO SHOULD ATTEND

- Property practitioners, real estate agents, property developers, and finance professionals involved in property acquisition or advisory roles.

COURSE OUTLINE

Day 1: Introduction to Property Tenure

- What is property tenure: concepts and definitions
- Overview of tenure systems: freehold, leasehold, communal, and customary
- Historical context: land dispossession and restitution in South Africa
- Legal framework: Constitution, Land Reform Acts, and relevant legislation
- Key stakeholders: government, traditional authorities, and communities
- Importance of secure tenure for investment and development
- Course overview and expectations

Day 2: Freehold and Leasehold Tenure

- Freehold tenure: full ownership, title deeds, and transfer
- Leasehold tenure: long-term, short-term, and ground leases
- Rights and obligations of freeholders and leaseholders
- Registration process with the Deeds Office
- Advantages and disadvantages of each tenure type
- Case studies: residential, commercial, and agricultural examples
- Common issues: disputes, renewals, and termination

Day 3: Communal and Customary Tenure

- Communal tenure: characteristics and community-based management
- Customary law: principles, inheritance, and land allocation
- Traditional leadership: roles in land administration
- Legal framework: Interim Protection of Informal Land Rights Act
- Land Rights Management Committees and community records
- Challenges: gender inequality, disputes, and land grabbing
- Case studies: rural communities and land reform projects

Day 4: Land Reform and Restitution Tenure Options

- Land reform pillars: restitution, redistribution, and tenure reform
- Restitution: land claims process and settlement options
- Redistribution: land acquisition, grants, and support
- Tenure reform: upgrading of informal rights and security
- Post-settlement support and agricultural development
- Case studies: successful and contested land reform projects
- Current debates: expropriation without compensation

Day 5: Selection Criteria for Property Tenure

- Criteria: purpose, duration, cost, security, and flexibility
- Location factors: urban, rural, agricultural, and industrial
- Financial considerations: purchase price, rent, and taxes
- Legal and regulatory compliance
- Risk assessment: eviction risk, dispute resolution, and market volatility
- Stakeholder analysis: community, government, and financiers
- Decision-making framework and matrix
- Practical exercises: applying criteria to case studies

Day 6: Practical Application and Case Studies

- Group case studies: residential, commercial, agricultural, and communal
- Role-play: negotiating tenure agreements
- Scenario analysis: conflict resolution in tenure disputes
- Presentation of group findings and peer feedback
- Guest speaker: property practitioner or land reform official
- Review of key concepts and integration of learning

Day 7: Assessment and Course Wrap-Up

- Summative assessment: written test and practical exercise
- Assessment review and feedback
- Course evaluation and discussion
- Resources for ongoing learning: legislation, guidelines, and contacts
- Networking and peer support
- Certificate of completion distribution
- Closing remarks and next steps

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **10 NQF credits** at **NQF Level 1**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 28,200.00	R 28,200.00
1	In-House	R 36,700.00	R 36,700.00
1	On-Campus (Pretoria)	R 42,300.00	R 42,300.00

UPCOMING SESSIONS

Start	End	Method	Venue
07 Aug 2026	17 Aug 2026	On-Campus	Pretoria, South Africa
07 Aug 2026	17 Aug 2026	On-Campus	Lagos, Nigeria
10 Aug 2026	18 Aug 2026	On-Campus	Durban, South Africa
10 Aug 2026	18 Aug 2026	On-Campus	Mauritius
11 Aug 2026	19 Aug 2026	On-Campus	Cape Town, South Africa
12 Aug 2026	20 Aug 2026	On-Campus	Dubai, UAE
13 Aug 2026	21 Aug 2026	On-Campus	Pretoria, South Africa
14 Aug 2026	24 Aug 2026	On-Campus	Abu Dhabi, UAE

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 114234) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call +27 12 004 8389 or WhatsApp +27 65 077 6310 and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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