



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

Tel: +27 12 004 8389 · Mobile: +27 65 077 6310

Email: apply@aaticd.co.za · Website: www.aaticd.co.za

COURSE BROCHURE

Research Skills For Presentations And Diplomatic Applications Training

Law, Military Science and Security / Sovereignty of the State

Unit Standard 114851 · NQF Level 6 · 5 Credits · 2 Days

COURSE OVERVIEW

This course equips learners with advanced research skills tailored for preparing presentations and diplomatic communications. It focuses on gathering, evaluating, and synthesizing information from diverse sources to support evidence-based arguments and culturally sensitive interactions. Participants will develop the ability to conduct thorough research that enhances credibility and effectiveness in professional and diplomatic settings.

Category	Law, Military Science and Security
Subfield	Sovereignty of the State
Unit Standard	114851
Accreditation	SAQA Accredited · NQF Level 6 · 5 Credits
Duration	2 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Apply systematic research methodologies to gather relevant information for presentations and diplomatic contexts.
- Analyze sources for credibility, bias, and relevance using critical evaluation techniques.
- Synthesize research findings into coherent, audience-appropriate content for oral and written presentations.
- Demonstrate the ability to adapt research approaches for cross-cultural and diplomatic sensitivity.
- Evaluate the ethical implications of research use, including citation and intellectual property considerations.
- Implement strategies for organizing and referencing research data effectively in presentations.

WHO SHOULD ATTEND

- This course is designed for professionals in corporate, government, or diplomatic roles who need to prepare informed presentations or engage in cross-cultural communication.
- It is ideal for managers, public relations officers, diplomats, and anyone required to research and present complex information persuasively.

COURSE OUTLINE

Day 1: Foundations of Research for Diplomatic and Presentation Purposes

- Introduction to research in diplomatic and presentation settings.
- Research ethics, confidentiality, and cultural sensitivity.
- Source evaluation: primary vs secondary, credibility, and bias detection.
- Formulating research questions and hypotheses for diplomatic impact.
- Overview of qualitative and quantitative research methods.
- Data collection techniques: interviews, surveys, document analysis.
- Note-taking and data organisation strategies.
- Structuring research findings for audience engagement.

Day 2: Advanced Research Application and Diplomatic Presentation Delivery

- Advanced data analysis and interpretation for diplomatic insights.
- Building evidence-based arguments and policy recommendations.
- Presentation design principles for diplomatic settings.
- Effective use of visual aids: charts, infographics, and maps.
- Diplomatic protocol in presentations: language, tone, and cultural nuances.
- Handling Q&A; sessions with diplomacy and confidence.
- Peer review and constructive feedback techniques.
- Final presentation exercise and reflective assessment.

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **5 NQF credits** at **NQF Level 6**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 16,900.00	R 16,900.00
1	In-House	R 22,000.00	R 22,000.00
1	On-Campus (Pretoria)	R 25,400.00	R 25,400.00

UPCOMING SESSIONS

Start	End	Method	Venue
12 Aug 2026	13 Aug 2026	On-Campus	Abu Dhabi, UAE
12 Aug 2026	13 Aug 2026	On-Campus	Dubai, UAE
12 Aug 2026	13 Aug 2026	On-Campus	Mauritius
18 Aug 2026	19 Aug 2026	On-Campus	Harare, Zimbabwe
18 Aug 2026	19 Aug 2026	On-Campus	Durban, South Africa
18 Aug 2026	19 Aug 2026	On-Campus	Pretoria, South Africa
20 Aug 2026	21 Aug 2026	On-Campus	Dubai, UAE
20 Aug 2026	21 Aug 2026	On-Campus	Abu Dhabi, UAE

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 114851) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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