



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Understanding Hire Contracts For Business Implementation Training

Services / Cleaning, Domestic, Hiring, Property and Rescue Services

Unit Standard 115849 · NQF Level 5 · 6 Credits · 3 Days

COURSE OVERVIEW

This course equips business professionals with the skills to effectively draft, interpret, and manage hire contracts in a corporate context. Participants will learn the legal principles governing hire agreements, including rights and obligations of parties, risk allocation, and termination procedures. The training ensures compliance with South African contract law and enhances operational efficiency in asset and equipment hire arrangements.

Category	Services
Subfield	Cleaning, Domestic, Hiring, Property and Rescue Services
Unit Standard	115849
Accreditation	SAQA Accredited · NQF Level 5 · 6 Credits
Duration	3 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Apply the key legal principles of hire contracts to real-world business scenarios.
- Analyze hire contract terms to identify risks and obligations for both parties.
- Evaluate the enforceability of hire agreements under South African law.
- Design a hire contract checklist to ensure completeness and compliance.
- Implement procedures for managing hire contract lifecycles, including renewals and terminations.
- Demonstrate the ability to resolve common disputes arising from hire contracts.

WHO SHOULD ATTEND

- This course is designed for procurement officers, contract managers, legal advisors, and business owners who are involved in negotiating or implementing hire contracts.
- It is also suitable for operations managers seeking to mitigate risks associated with leased or hired assets.

COURSE OUTLINE

Day 1: Foundations of Hire Contracts

- Introduction to hire contracts (definition, characteristics).
- Comparison with lease, rental, and instalment sale agreements.
- Essential elements: offer, acceptance, consideration, capacity, legality.
- Rights and duties of the lessor and lessee.
- Legal framework: Common law and relevant statutes (e.g., Consumer Protection Act).
- Termination and breach of hire contracts.

Day 2: Drafting and Negotiating Hire Contracts

- Structure of a hire contract: parties, description, term, payment, delivery.
- Key clauses: warranties, indemnities, limitation of liability, termination.
- Negotiation techniques for hire contracts.
- Common mistakes and how to avoid them.
- Practical exercises: drafting and reviewing sample contracts.
- Case studies of hire contract disputes.

Day 3: Implementing Hire Contracts in Business

- Lifecycle of a hire contract: planning, execution, monitoring, renewal/termination.
- Risk management: insurance, maintenance, liability.
- Compliance with South African law: CPA, NCA, and industry regulations.
- Record-keeping and documentation best practices.
- Integrating hire contracts with procurement and finance systems.
- Practical implementation: developing a hire contract policy.
- Group activity: simulate a hire contract implementation scenario.

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **6 NQF credits** at **NQF Level 5**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 18,800.00	R 18,800.00
1	In-House	R 24,500.00	R 24,500.00
1	On-Campus (Pretoria)	R 28,100.00	R 28,100.00

UPCOMING SESSIONS

Start	End	Method	Venue
10 Aug 2026	12 Aug 2026	On-Campus	Pretoria, South Africa
10 Aug 2026	12 Aug 2026	On-Campus	Mauritius
11 Aug 2026	13 Aug 2026	On-Campus	Abu Dhabi, UAE
11 Aug 2026	13 Aug 2026	On-Campus	Cape Town, South Africa
12 Aug 2026	14 Aug 2026	On-Campus	Durban, South Africa
12 Aug 2026	14 Aug 2026	On-Campus	Dubai, UAE
17 Aug 2026	19 Aug 2026	On-Campus	Harare, Zimbabwe
17 Aug 2026	19 Aug 2026	On-Campus	Abu Dhabi, UAE

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 115849) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call +27 12 004 8389 or WhatsApp +27 65 077 6310 and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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