



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

Tel: +27 12 004 8389 · Mobile: +27 65 077 6310

Email: apply@aaticd.co.za · Website: www.aaticd.co.za

COURSE BROCHURE

Factors Influencing Agricultural Enterprise Selection Training

Agriculture and Nature Conservation / Primary Agriculture

Unit Standard 116081 · NQF Level 2 · 2 Credits · 1 Day

COURSE OVERVIEW

This course equips agricultural professionals and entrepreneurs with the knowledge and skills to evaluate the key factors that influence the selection of agricultural enterprises. Participants will learn to analyze environmental, economic, and social factors to make informed decisions that enhance productivity and sustainability. The training ensures that learners can apply systematic approaches to enterprise selection in diverse agricultural contexts.

Category	Agriculture and Nature Conservation
Subfield	Primary Agriculture
Unit Standard	116081
Accreditation	SAQA Accredited · NQF Level 2 · 2 Credits
Duration	1 day
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Analyze the impact of environmental factors such as climate, soil, and water availability on agricultural enterprise selection.
- Evaluate economic factors including market demand, costs, and profitability to select viable agricultural enterprises.
- Assess social and institutional factors such as land tenure, labor availability, and government policies affecting enterprise choice.
- Apply decision-making frameworks to integrate multiple factors when selecting agricultural enterprises.
- Demonstrate the ability to develop a reasoned enterprise selection plan for a given agricultural scenario.
- Evaluate case studies to identify best practices in agricultural enterprise selection.

WHO SHOULD ATTEND

- This course is designed for farm managers, agricultural extension officers, agribusiness owners, and students in agricultural sciences who are involved in planning or managing agricultural enterprises.

COURSE OUTLINE

Day 1: Factors Influencing Agricultural Enterprise Selection

- Introduction to agricultural enterprise selection and its importance.
- Environmental factors: climate, soil, water availability, and topography.
- Economic factors: capital, market access, input costs, and profitability.
- Social factors: labor, community norms, and land tenure.
- Resource assessment: land, labor, and technology.
- Risk and uncertainty: production, market, and financial risks.
- Decision-making frameworks and tools for enterprise selection.
- Practical case studies and group exercises.

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **2 NQF credits** at **NQF Level 2**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 12,800.00	R 12,800.00
1	In-House	R 16,600.00	R 16,600.00
1	On-Campus (Pretoria)	R 19,200.00	R 19,200.00

UPCOMING SESSIONS

Start	End	Method	Venue
10 Aug 2026	10 Aug 2026	On-Campus	Dubai, UAE
11 Aug 2026	11 Aug 2026	On-Campus	Pretoria, South Africa
12 Aug 2026	12 Aug 2026	On-Campus	Abu Dhabi, UAE
13 Aug 2026	13 Aug 2026	On-Campus	Durban, South Africa
13 Aug 2026	13 Aug 2026	On-Campus	Mauritius
14 Aug 2026	14 Aug 2026	On-Campus	Cape Town, South Africa
17 Aug 2026	17 Aug 2026	On-Campus	Pretoria, South Africa
18 Aug 2026	18 Aug 2026	On-Campus	Abu Dhabi, UAE

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 116081) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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