



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Business Financial Practices Evaluation Skills Training

Business, Commerce and Management Studies / Generic Management

Unit Standard 116365 · NQF Level 6 · 9 Credits · 6 Days

COURSE OVERVIEW

This course equips learners with the skills to evaluate and improve business financial practices within an organisation. Participants will learn to assess financial policies, procedures, and controls, ensuring compliance and efficiency in financial management. The programme focuses on practical evaluation techniques to enhance financial decision-making and reporting.

Category	Business, Commerce and Management Studies
Subfield	Generic Management
Unit Standard	116365
Accreditation	SAQA Accredited · NQF Level 6 · 9 Credits
Duration	6 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Evaluate the effectiveness of current financial policies and procedures against industry standards.
- Analyse financial data to identify areas for improvement in financial practices.
- Apply relevant legislation and regulations to ensure compliance in financial operations.
- Design recommendations to enhance financial controls and reporting accuracy.
- Demonstrate the ability to conduct a financial practice audit and present findings.
- Implement corrective actions based on evaluation results to improve financial performance.

WHO SHOULD ATTEND

- This course is designed for financial managers, accountants, auditors, and business owners who are responsible for evaluating and improving financial practices.
- It is also suitable for professionals seeking to strengthen their financial oversight and compliance skills.

COURSE OUTLINE

Day 1: Foundational Financial Concepts

- Introduction to business financial practices evaluation
- Overview of financial statements: balance sheet, income statement, cash flow statement
- Basic accounting principles and concepts
- Key financial ratios: liquidity, profitability, solvency
- SAQA and IFRS compliance requirements
- Ethical considerations in financial evaluation

Day 2: Financial Statement Analysis

- Horizontal analysis: year-over-year comparisons
- Vertical analysis: common-size statements
- Liquidity ratios: current ratio, quick ratio
- Profitability ratios: gross profit margin, net profit margin
- Cash flow analysis: operating, investing, financing activities
- Trend analysis and variance identification

Day 3: Advanced Financial Metrics and Performance Evaluation

- Solvency ratios: debt-to-equity, interest coverage
- Activity ratios: inventory turnover, receivables turnover
- DuPont analysis: ROE decomposition
- Market ratios: earnings per share, price-to-earnings
- Benchmarking against industry standards
- Limitations of ratio analysis

Day 4: Budgeting and Forecasting Techniques

- Master budget: sales, production, cash budgets
- Flexible budgets and static budgets
- Variance analysis: favourable vs unfavourable
- Forecasting methods: moving averages, regression
- Sensitivity analysis and scenario planning
- Budgeting in South African business context

Day 5: Investment Appraisal and Decision-Making

- Net Present Value (NPV) and Internal Rate of Return (IRR)
- Payback period and discounted payback
- Risk analysis: sensitivity, scenario, simulation
- Cost-benefit analysis framework
- Cost of capital: WACC calculation
- Financing decisions: debt vs equity

Day 6: Integrated Evaluation and Strategic Recommendations

- Comprehensive case study: full financial evaluation
- Writing an executive summary and recommendations
- Presentation skills for financial reporting
- Ethical issues in financial evaluation
- Action planning for continuous improvement

- Course review and assessment

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **9 NQF credits** at **NQF Level 6**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 28,200.00	R 28,200.00
1	In-House	R 36,600.00	R 36,600.00
1	On-Campus (Pretoria)	R 42,200.00	R 42,200.00

UPCOMING SESSIONS

Start	End	Method	Venue
10 Aug 2026	17 Aug 2026	On-Campus	Pretoria, South Africa
11 Aug 2026	18 Aug 2026	On-Campus	Abu Dhabi, UAE
12 Aug 2026	19 Aug 2026	On-Campus	Durban, South Africa
12 Aug 2026	19 Aug 2026	On-Campus	Mauritius
13 Aug 2026	20 Aug 2026	On-Campus	Cape Town, South Africa
14 Aug 2026	21 Aug 2026	On-Campus	Dubai, UAE
17 Aug 2026	24 Aug 2026	On-Campus	Abu Dhabi, UAE
18 Aug 2026	25 Aug 2026	On-Campus	Durban, South Africa

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 116365) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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