



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Defensive Counterintelligence Security Consultation Advisory Services Training

Law, Military Science and Security / Sovereignty of the State

Unit Standard 117363 · NQF Level 6 · 40 Credits · 37 Days

COURSE OVERVIEW

This course equips security professionals with the advanced skills needed to provide defensive counterintelligence consultation and advisory services. Participants will learn to identify, assess, and mitigate espionage and insider threats, ensuring organisational security resilience.

Category	Law, Military Science and Security
Subfield	Sovereignty of the State
Unit Standard	117363
Accreditation	SAQA Accredited · NQF Level 6 · 40 Credits
Duration	37 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Apply defensive counterintelligence principles to assess and mitigate security risks.
- Analyze threat vectors, including espionage and insider threats, to develop countermeasures.
- Evaluate organisational vulnerabilities and design tailored security advisory strategies.
- Implement counterintelligence consultation processes aligned with SAQA standards.
- Demonstrate the ability to advise on security protocols and response plans.
- Design reporting frameworks for counterintelligence findings and recommendations.

WHO SHOULD ATTEND

- This course is designed for security managers, intelligence analysts, and corporate security consultants seeking specialised knowledge in counterintelligence advisory services within a South African context.

COURSE OUTLINE

Day 1: Introduction to Defensive Counterintelligence and Security Consultation

- Overview of counterintelligence concepts
- Legal basis: South African legislation and SAQA standards
- Ethical considerations in security consultation
- The advisory services landscape in South Africa
- Roles and responsibilities of a security consultant
- Introduction to unit standard 117363

Day 2: The National Security Environment and Threat Landscape

- South African security context
- Types of threats: espionage, sabotage, subversion
- Insider threat indicators
- State-sponsored vs. criminal entities
- Threat assessment methodologies
- Case studies: recent incidents in South Africa

Day 3: Principles of Security Risk Management

- Risk management frameworks
- Risk identification and analysis
- Risk evaluation and prioritisation
- Mitigation strategies and controls
- Residual risk and acceptance
- Practical exercise: risk assessment scenario

Day 4: Information Security and Classification

- Classification levels: TOP SECRET, SECRET, CONFIDENTIAL, RESTRICTED
- Handling and storage requirements
- Information lifecycle management
- Access control mechanisms
- Insider threat and information leakage
- Practical: classifying sample documents

Day 5: Physical Security and Countermeasures

- Physical security principles
- Perimeter security: fencing, barriers, lighting
- Access control systems: biometrics, card readers
- CCTV and intrusion detection
- Security operations centres (SOCs)
- Practical: physical security audit checklist

Day 6: Personnel Security and Vetting

- Security clearance levels and processes
- Background investigation techniques
- Insider threat indicators and red flags
- Continuous evaluation and periodic reinvestigation
- Security education and awareness

- Case studies: insider threat incidents

Day 7: Cyber Security and Digital Counterintelligence

- Cyber threat landscape
- Phishing, malware, and social engineering
- Network security fundamentals
- Endpoint protection and encryption
- Incident response basics
- Practical: identifying phishing emails

Day 8: Counterintelligence Investigations and Analysis

- Investigation lifecycle
- Intelligence analysis techniques
- Link analysis and charting
- Source handling and debriefing
- Evidence management and legal requirements
- Practical: analysing a case scenario

Day 9: Deception Detection and Elicitation Techniques

- Deception indicators
- Elicitation methods: flattery, feigned ignorance, etc.
- Counter-elicitatation training
- Interview and interrogation basics
- Social engineering defence
- Practical: role-play elicitation scenarios

Day 10: Technical Surveillance Countermeasures (TSCM)

- Types of technical surveillance devices
- RF detection and spectrum analysis
- Physical inspection techniques
- TSCM equipment overview
- Sweep planning and reporting
- Practical: simulated TSCM sweep

Day 11: Operational Security (OPSEC) and Countermeasures

- OPSEC fundamentals
- The OPSEC cycle: identify, analyse, assess, apply, measure
- Indicators and vulnerabilities
- OPSEC in planning and execution
- Practical: OPSEC planning exercise
- Case studies: OPSEC failures

Day 12: Security Consultation and Advisory Framework

- Consultation methodologies
- Needs assessment techniques
- Proposal writing and scoping
- Reporting and presentation skills
- Client management and communication
- Practical: mock consultation pitch

Day 13: Legal and Regulatory Compliance in Security Advisory

- POPIA (Protection of Personal Information Act)
- National Strategic Intelligence Act
- Regulation of Interception of Communications Act
- Minimum Information Security Standards (MISS)
- Legal liabilities for consultants
- Practical: compliance checklist

Day 14: Crisis Management and Business Continuity

- Crisis management frameworks
- Business continuity planning
- Incident command systems
- Communication during crises
- Post-incident analysis
- Practical: crisis simulation exercise

Day 15: Counterintelligence in the Private Sector

- Corporate espionage threats
- Intellectual property protection
- Competitive intelligence vs. espionage
- Corporate security programme development
- Insider threat programmes
- Case studies: corporate espionage incidents

Day 16: International Counterintelligence Cooperation

- International security agreements
- Information sharing protocols
- Legal considerations in cross-border operations
- Case studies: international cooperation
- Cultural awareness in international security
- Practical: multinational scenario

Day 17: Advanced Threat Analysis and Intelligence Reporting

- Structured analytic techniques
- Intelligence report writing
- Analytical software tools
- Source validation and credibility assessment
- Briefing skills and executive summaries
- Practical: producing an intelligence report

Day 18: Counterintelligence Policies and Programme Development

- Policy development frameworks
- Programme design and implementation
- Performance metrics and KPIs
- Auditing and compliance
- Policy communication and training
- Practical: drafting a counterintelligence policy

Day 19: Emerging Threats and Future Trends

- AI and machine learning threats
- Quantum computing implications
- IoT and smart device vulnerabilities
- Biometric and genetic data risks
- Future trends in espionage
- Group discussion: preparing for the future

Day 20: Capstone Project and Final Assessment

- Capstone project brief
- Project development and consultation
- Presentation and defence
- Peer and instructor feedback
- Final assessment preparation
- Course wrap-up and certification pathway

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **40 NQF credits** at **NQF Level 6**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 115,500.00	R 115,500.00
1	In-House	R 150,200.00	R 150,200.00
1	On-Campus (Pretoria)	R 173,200.00	R 173,200.00

UPCOMING SESSIONS

Start	End	Method	Venue
10 Aug 2026	29 Sep 2026	On-Campus	Durban, South Africa
10 Aug 2026	29 Sep 2026	On-Campus	Mauritius
11 Aug 2026	30 Sep 2026	On-Campus	Cape Town, South Africa
12 Aug 2026	01 Oct 2026	On-Campus	Dubai, UAE
13 Aug 2026	02 Oct 2026	On-Campus	Pretoria, South Africa
14 Aug 2026	05 Oct 2026	On-Campus	Abu Dhabi, UAE
17 Aug 2026	06 Oct 2026	On-Campus	Shenzhen, China
18 Aug 2026	07 Oct 2026	On-Campus	Dubai, UAE

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 117363) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call +27 12 004 8389 or WhatsApp +27 65 077 6310 and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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