



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

Tel: +27 12 004 8389 · Mobile: +27 65 077 6310

Email: apply@aatikd.co.za · Website: www.aatikd.co.za

COURSE BROCHURE

Intelligence Analysis Process Management For Diverse Situations Training

Law, Military Science and Security / Sovereignty of the State

Unit Standard 117373 · NQF Level 6 · 40 Credits · 37 Days

COURSE OVERVIEW

This course equips learners with the ability to manage intelligence analysis processes effectively across diverse operational contexts. It focuses on planning, directing, and evaluating intelligence activities to support decision-making in dynamic environments.

Category	Law, Military Science and Security
Subfield	Sovereignty of the State
Unit Standard	117373
Accreditation	SAQA Accredited · NQF Level 6 · 40 Credits
Duration	37 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Apply the intelligence cycle to manage analysis processes in diverse situations.
- Analyze complex information to produce actionable intelligence products.
- Evaluate the effectiveness of intelligence analysis methodologies and adjust strategies accordingly.
- Design intelligence collection plans to address specific operational requirements.
- Implement quality assurance measures to ensure accuracy and reliability of intelligence outputs.
- Demonstrate ethical and legal compliance in managing intelligence analysis activities.

WHO SHOULD ATTEND

- Designed for intelligence analysts, security managers, law enforcement personnel, and military officers who require advanced skills in managing intelligence analysis processes.

COURSE OUTLINE

Day 1: Introduction to Intelligence Analysis and Process Management

- Overview of intelligence analysis.
- The intelligence cycle: planning, collection, processing, analysis, dissemination.
- Process management fundamentals.
- Ethical considerations and legal frameworks.
- Case study: intelligence failures and successes.

Day 2: Critical Thinking and Analytical Reasoning

- Elements of critical thinking.
- Analytical reasoning models.
- Cognitive biases and mitigation strategies.
- Practical exercises: identifying biases in scenarios.

Day 3: Information Collection Planning and Management

- Intelligence requirements and prioritisation.
- Source evaluation techniques.
- Collection management frameworks.
- Tools for planning and tracking collection.

Day 4: Data Processing and Exploitation

- Data processing methodologies.
- Exploitation of open-source and classified data.
- Data security and handling procedures.
- Software tools for data processing.

Day 5: Analytical Methods and Techniques

- Overview of structured analytic techniques (SATs).
- Qualitative analysis: case studies, scenarios.
- Quantitative analysis: statistical methods, modelling.
- Combining methods for complex problems.

Day 6: Hypothesis Generation and Testing

- Hypothesis generation frameworks.
- Analysis of competing hypotheses (ACH) step-by-step.
- Diagnostic evidence evaluation.
- Practical exercise: ACH on a case study.

Day 7: Predictive Analysis and Forecasting

- Predictive analysis techniques.
- Trend and pattern analysis.
- Probability assessment and uncertainty communication.
- Forecasting tools and software.

Day 8: Scenario Planning and Alternative Futures

- Scenario planning methodology.
- Identifying drivers and uncertainties.
- Developing alternative futures.
- Scenario testing and refinement.

Day 9: Intelligence Reporting and Briefing

- Report structure and style.
- Audience analysis.
- Oral briefing techniques.
- Visualisation tools and best practices.

Day 10: Risk Assessment and Threat Analysis

- Risk assessment frameworks.
- Threat analysis models.
- Risk prioritisation matrices.
- Mitigation planning and implementation.

Day 11: Intelligence in Counterterrorism and Security

- Counterterrorism intelligence cycle.
- Network analysis and link charts.
- Behavioural analysis of terrorist groups.
- Interagency collaboration.

Day 12: Business and Competitive Intelligence

- Business intelligence frameworks.
- Competitor analysis techniques.
- Counterintelligence for businesses.
- Case studies: corporate espionage and defence.

Day 13: Intelligence in Humanitarian and Disaster Response

- Humanitarian intelligence needs.
- Disaster assessment methodologies.
- Geospatial intelligence (GEOINT) applications.
- Multi-agency coordination.

Day 14: Cyber Intelligence and Digital Analysis

- Cyber threat actors and tactics.
- Open-source intelligence (OSINT) in cyberspace.
- Digital forensics basics.
- Cyber intelligence platforms.

Day 15: Counterintelligence and Security Management

- Counterintelligence principles.
- Insider threat detection.
- Physical and information security.
- Security policy development.

Day 16: Intelligence Ethics, Law, and Oversight

- Ethical decision-making models.
- Legal constraints: Constitution, legislation.
- Oversight mechanisms.
- Case studies: ethical breaches.

Day 17: Intelligence Process Management and Quality Assurance

- Process management tools.
- Quality assurance frameworks.

- Peer review and feedback.
- Lessons learned and process improvement.

Day 18: Team Leadership and Collaboration in Intelligence

- Leadership styles in intelligence.
- Team dynamics and communication.
- Conflict resolution techniques.
- Mentoring and professional development.

Day 19: Advanced Analytic Techniques and Emerging Trends

- Machine learning and AI in intelligence.
- Big data analytics.
- Emerging threats: hybrid warfare, disinformation.
- Future of intelligence analysis.

Day 20: Capstone Project and Course Integration

- Capstone project guidelines.
- Project work: analysis of a diverse situation.
- Presentations and peer review.
- Course wrap-up and certification.

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **40 NQF credits** at **NQF Level 6**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 115,500.00	R 115,500.00
1	In-House	R 150,200.00	R 150,200.00
1	On-Campus (Pretoria)	R 173,200.00	R 173,200.00

UPCOMING SESSIONS

Start	End	Method	Venue
10 Aug 2026	29 Sep 2026	On-Campus	Dubai, UAE
11 Aug 2026	30 Sep 2026	On-Campus	Pretoria, South Africa
12 Aug 2026	01 Oct 2026	On-Campus	Abu Dhabi, UAE
13 Aug 2026	02 Oct 2026	On-Campus	Durban, South Africa
13 Aug 2026	02 Oct 2026	On-Campus	Mauritius
14 Aug 2026	05 Oct 2026	On-Campus	Cape Town, South Africa
17 Aug 2026	06 Oct 2026	On-Campus	Pretoria, South Africa
18 Aug 2026	07 Oct 2026	On-Campus	Abu Dhabi, UAE

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 117373) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza, 1122 Burnett St, Hatfield 0028, Pretoria, Gauteng, South Africa
Tel: +27 12 004 8389 · WhatsApp: +27 65 077 6310 · apply@aaticd.co.za · www.aaticd.co.za