



## Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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### COURSE BROCHURE

# Targeted And Development Methodologies Implementation Training

Education, Training and Development / Adult Learning

Unit Standard 117870 · NQF Level 4 · 10 Credits · 7 Days

## COURSE OVERVIEW

This course equips learners with the skills to implement targeted development methodologies within an organisational context. It focuses on aligning project objectives with strategic goals through systematic planning, execution, and evaluation. Participants will gain practical knowledge to apply development frameworks effectively in real-world scenarios.

|                 |                                            |
|-----------------|--------------------------------------------|
| Category        | Education, Training and Development        |
| Subfield        | Adult Learning                             |
| Unit Standard   | 117870                                     |
| Accreditation   | SAQA Accredited · NQF Level 4 · 10 Credits |
| Duration        | 7 days                                     |
| Training Method | Online, On-Campus, In-House                |
| Certificate     | Issued via AATICD LMS – verifiable online  |

## LEARNING OUTCOMES

- Apply targeted development methodologies to achieve specific project outcomes.
- Analyze organisational needs to select appropriate development approaches.
- Evaluate the effectiveness of implemented methodologies against defined criteria.
- Design implementation plans that integrate targeted development strategies.
- Implement monitoring and control mechanisms to track progress.
- Demonstrate the ability to adapt methodologies based on feedback and changing requirements.

## WHO SHOULD ATTEND

- This course is designed for project managers, team leaders, and professionals involved in planning and executing development initiatives within their organisations.

## COURSE OUTLINE

### Day 1: Introduction to Targeted and Development Methodologies

- Overview of unit standard 117870 and SAQA requirements.
- Definitions: targeted methodologies vs. development methodologies.
- The role of methodologies in performance improvement.
- Key principles: alignment, stakeholder engagement, and sustainability.
- Case studies illustrating successful implementation.
- Introduction to the implementation lifecycle.

### Day 2: Needs Analysis and Stakeholder Engagement

- Needs analysis frameworks (e.g., SWOT, gap analysis).
- Stakeholder mapping and analysis.
- Data collection methods: surveys, interviews, focus groups.
- Prioritising needs based on impact and urgency.
- Creating a stakeholder engagement strategy.
- Practical exercise: conducting a mini needs analysis.

### Day 3: Designing Targeted Methodologies

- Design thinking for targeted methodologies.
- Setting SMART objectives.
- Developing intervention logic models.
- Resource allocation and budgeting.
- Risk assessment and mitigation strategies.
- Group activity: designing a targeted intervention.

### Day 4: Implementing Development Methodologies

- Phased implementation approaches.
- Facilitation techniques for development activities.
- Monitoring tools: dashboards, checklists, progress reports.
- Adaptive management and iterative improvement.
- Case studies on development methodology implementation.
- Role-play: facilitating a development session.

### Day 5: Evaluation and Impact Assessment

- Evaluation models (Kirkpatrick, CIPP, etc.).
- Developing indicators and data collection instruments.
- Data analysis techniques: thematic analysis, statistical summaries.
- Writing evaluation reports.
- Communicating results to diverse audiences.
- Practical: evaluating a sample intervention.

### Day 6: Integration and Systems Thinking

- Systems thinking principles and tools.
- Cross-functional integration strategies.
- Scaling up: from pilot to organisation-wide.
- Managing resistance and change.
- Sustainability planning: resources, ownership, and continuous learning.

- Workshop: designing an integrated implementation roadmap.

#### Day 7: Capstone Project and Review

- Capstone project: develop a full implementation plan for a chosen scenario.
- Peer review and feedback session.
- Reflection on learning journey.
- Assessment preparation: reviewing key outcomes and evidence requirements.
- Personal action planning.
- Course evaluation and certification.

## ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **10 NQF credits** at **NQF Level 4**.

## PRICING (PER DELEGATE, EX-VAT)

| Delegates | Training Method      | Price per Delegate | Total       |
|-----------|----------------------|--------------------|-------------|
| 1         | Online               | R 28,200.00        | R 28,200.00 |
| 1         | In-House             | R 36,700.00        | R 36,700.00 |
| 1         | On-Campus (Pretoria) | R 42,300.00        | R 42,300.00 |

## UPCOMING SESSIONS

| Start       | End         | Method    | Venue                      |
|-------------|-------------|-----------|----------------------------|
| 03 Aug 2026 | 11 Aug 2026 | On-Campus | Cape Town, South Africa    |
| 04 Aug 2026 | 12 Aug 2026 | On-Campus | Dubai, UAE                 |
| 05 Aug 2026 | 13 Aug 2026 | On-Campus | Pretoria, South Africa     |
| 05 Aug 2026 | 13 Aug 2026 | On-Campus | Lagos, Nigeria             |
| 06 Aug 2026 | 14 Aug 2026 | On-Campus | Johannesburg, South Africa |
| 07 Aug 2026 | 17 Aug 2026 | On-Campus | Mauritius                  |
| 10 Aug 2026 | 18 Aug 2026 | On-Campus | Dubai, UAE                 |
| 11 Aug 2026 | 19 Aug 2026 | On-Campus | Pretoria, South Africa     |

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

## HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit [www.aaticd.co.za](http://www.aaticd.co.za), open the page for this course (Unit Standard 117870) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to [apply@aaticd.co.za](mailto:apply@aaticd.co.za) – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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