



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Plan And Implement Personal And Career Development Goals Within A Golfing Environment Training

Culture and Arts / Sport

Unit Standard 120197 · NQF Level 5 · 5 Credits · 2 Days

COURSE OVERVIEW

This course equips learners with the skills to plan and implement personal and career development goals within a golfing environment. It focuses on self-assessment, goal setting, and creating actionable career pathways tailored to the golf industry. Learners will gain the tools to enhance their professional growth and contribute effectively to golfing operations.

Category	Culture and Arts
Subfield	Sport
Unit Standard	120197
Accreditation	SAQA Accredited · NQF Level 5 · 5 Credits
Duration	2 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Apply self-assessment techniques to identify personal strengths, weaknesses, and career aspirations within a golfing context.
- Analyze career opportunities and pathways available in the golf industry, including coaching, management, and event coordination.
- Design a personal development plan with specific, measurable, achievable, relevant, and time-bound (SMART) goals aligned to golfing roles.
- Implement the development plan by identifying resources, mentors, and training opportunities within the golfing environment.
- Evaluate progress towards goals using reflective practices and feedback mechanisms to adjust plans as needed.
- Demonstrate effective communication and networking skills to support career advancement in the golfing industry.

WHO SHOULD ATTEND

- This course is designed for golf professionals, club managers, caddies, and anyone working in or aspiring to enter the golfing industry who wishes to advance their personal and career development within this specialized environment.

COURSE OUTLINE

Day 1: Foundations of Personal and Career Development in Golf

- Introduction to personal and career development concepts.
- Self-assessment tools: identifying skills, values, and interests.
- Overview of career opportunities in golf (e.g., coaching, management, turf care, retail).
- SMART goal setting: Specific, Measurable, Achievable, Relevant, Time-bound.
- Creating a personal development plan (PDP) for the golf environment.
- Case studies of successful golf professionals.
- Group activity: draft initial career goals and PDP.
- Reflection and journaling on personal development needs.

Day 2: Implementation and Evaluation of Development Plans

- Components of an effective action plan: timelines, resources, milestones.
- Mentorship and networking within the golf industry.
- Strategies for overcoming barriers and staying motivated.
- Techniques for tracking progress: journals, checklists, performance reviews.
- Evaluating outcomes: measuring success against goals.
- Adapting plans: when and how to revise goals.
- Peer review and constructive feedback on development plans.
- Final presentation of personal and career development plans.

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **5 NQF credits** at **NQF Level 5**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 16,200.00	R 16,200.00
1	In-House	R 21,000.00	R 21,000.00
1	On-Campus (Pretoria)	R 24,300.00	R 24,300.00

UPCOMING SESSIONS

Start	End	Method	Venue
04 Aug 2026	05 Aug 2026	On-Campus	Pretoria, South Africa
04 Aug 2026	05 Aug 2026	On-Campus	Cape Town, South Africa
04 Aug 2026	05 Aug 2026	On-Campus	Johannesburg, South Africa
06 Aug 2026	07 Aug 2026	On-Campus	Dubai, UAE
06 Aug 2026	07 Aug 2026	On-Campus	Mauritius
06 Aug 2026	07 Aug 2026	On-Campus	Lagos, Nigeria
10 Aug 2026	11 Aug 2026	On-Campus	Mauritius
10 Aug 2026	11 Aug 2026	On-Campus	Dubai, UAE

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 120197) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call +27 12 004 8389 or WhatsApp +27 65 077 6310 and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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