



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Financial Impact of Large Claims for Clients

Business, Commerce and Management Studies / Finance, Economics and Accounting

Unit Standard 242615 · NQF Level 5 · 3 Credits · 1 Day

COURSE OVERVIEW

This course equips insurance professionals and claims handlers with the knowledge to understand and articulate the financial consequences of large claims to clients. Participants will learn to analyze the impact on premiums, excesses, and policy conditions, enabling them to manage client expectations effectively.

Category	Business, Commerce and Management Studies
Subfield	Finance, Economics and Accounting
Unit Standard	242615
Accreditation	SAQA Accredited · NQF Level 5 · 3 Credits
Duration	1 day
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Demonstrate understanding of the financial consequences of a large claim for a client, including premium increases, excess adjustments, and policy changes.
- Analyze the impact of a large claim on a client's insurance history and future insurability.
- Evaluate the role of reinsurance and how it affects the financial outcome for the client.
- Apply knowledge of policy terms and conditions to calculate the client's financial liability after a large claim.
- Communicate effectively with clients about the financial implications of a large claim, using appropriate terminology and empathy.
- Implement strategies to mitigate the financial impact of large claims for clients, such as risk management advice.

WHO SHOULD ATTEND

- This course is designed for claims handlers, underwriters, insurance brokers, and client relationship managers who deal with large claims and need to explain financial implications to clients.

COURSE OUTLINE

Day 1: Understanding and Managing Large Claims

- Definition and examples of large claims in insurance
- Financial implications for clients: premium increases, excesses, and loss of no-claim bonus
- Factors influencing large claims: risk assessment, underwriting, and claims history
- Strategies for clients to manage and reduce the impact of large claims
- Role of reinsurance in large claims
- Case studies of large claims and their outcomes
- Communication techniques for discussing large claims with clients
- Regulatory considerations and client rights

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **3 NQF credits** at **NQF Level 5**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 13,400.00	R 13,400.00
1	In-House	R 17,400.00	R 17,400.00
1	On-Campus (Pretoria)	R 20,200.00	R 20,200.00

UPCOMING SESSIONS

Start	End	Method	Venue
10 Aug 2026	10 Aug 2026	On-Campus	Pretoria, South Africa
11 Aug 2026	11 Aug 2026	On-Campus	Abu Dhabi, UAE
12 Aug 2026	12 Aug 2026	On-Campus	Durban, South Africa
12 Aug 2026	12 Aug 2026	On-Campus	Mauritius
13 Aug 2026	13 Aug 2026	On-Campus	Cape Town, South Africa
14 Aug 2026	14 Aug 2026	On-Campus	Dubai, UAE
17 Aug 2026	17 Aug 2026	On-Campus	Abu Dhabi, UAE
18 Aug 2026	18 Aug 2026	On-Campus	Durban, South Africa

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 242615) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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