



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

Tel: +27 12 004 8389 · Mobile: +27 65 077 6310

Email: apply@aatikd.co.za · Website: www.aatikd.co.za

COURSE BROCHURE

Trade Credit Insurance Loss Mitigation and Claims Processing

Business, Commerce and Management Studies / Finance, Economics and Accounting

Unit Standard 242670 · NQF Level 4 · 6 Credits · 3 Days

COURSE OVERVIEW

This course equips learners with the skills to mitigate potential losses in trade credit insurance and process claims effectively. It covers risk assessment, policy interpretation, and claims documentation to ensure compliance with industry standards.

Category	Business, Commerce and Management Studies
Subfield	Finance, Economics and Accounting
Unit Standard	242670
Accreditation	SAQA Accredited · NQF Level 4 · 6 Credits
Duration	3 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Apply risk mitigation strategies to minimize potential losses in trade credit insurance.
- Analyze policy terms and conditions to determine coverage and exclusions.
- Evaluate claim scenarios and gather necessary documentation for processing.
- Implement claims procedures in accordance with regulatory and organizational requirements.
- Demonstrate effective communication with stakeholders during loss mitigation and claims.
- Assess the impact of non-compliance on trade credit insurance outcomes.

WHO SHOULD ATTEND

- This course is designed for credit managers, insurance brokers, claims handlers, and finance professionals involved in trade credit insurance operations.

COURSE OUTLINE

Day 1: Foundations of Trade Credit Insurance and Claims Principles

- Overview of trade credit insurance: risk mitigation, policy types
- Key stakeholders: insurer, insured, broker, debtor
- Legal framework: Insurance Act, Policyholder Protection Rules, SAQA alignment
- Policy structure: coverage, limits, deductibles, waiting periods
- Claims lifecycle: notification, assessment, settlement
- Documentation: proof of delivery, invoices, credit notes, debtor correspondence
- Ethics and confidentiality in claims handling

Day 2: Loss Mitigation Strategies and Claims Assessment

- Loss mitigation framework: monitoring, debtor management, credit limits
- Early warning indicators: payment delays, disputes, financial distress
- Claims investigation: gathering evidence, verifying documentation
- Quantum assessment: calculating insured loss, applying deductibles and limits
- Salvage and subrogation: recovery strategies and legal considerations
- Stakeholder communication: reporting, negotiation, dispute resolution
- Case studies: typical claims scenarios and mitigation actions

Day 3: Advanced Claims Processing, Dispute Resolution, and Practical Integration

- Complex claims: insolvency, protracted default, fraud indicators
- Dispute resolution: mediation, arbitration, legal recourse
- Technology in claims: CRM systems, automated notifications, data analytics
- Risk management integration: linking claims data to underwriting and credit policy
- Compliance and audit: record-keeping, reporting to regulators
- Best practices: continuous improvement, training, and ethical standards
- Final assessment: scenario-based problem solving

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **6 NQF credits** at **NQF Level 4**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 17,900.00	R 17,900.00
1	In-House	R 23,300.00	R 23,300.00
1	On-Campus (Pretoria)	R 26,800.00	R 26,800.00

UPCOMING SESSIONS

Start	End	Method	Venue
10 Aug 2026	12 Aug 2026	On-Campus	Durban, South Africa
10 Aug 2026	12 Aug 2026	On-Campus	Dubai, UAE
11 Aug 2026	13 Aug 2026	On-Campus	Pretoria, South Africa
11 Aug 2026	13 Aug 2026	On-Campus	Mauritius
12 Aug 2026	14 Aug 2026	On-Campus	Abu Dhabi, UAE
12 Aug 2026	14 Aug 2026	On-Campus	Cape Town, South Africa
17 Aug 2026	19 Aug 2026	On-Campus	Shenzhen, China
17 Aug 2026	19 Aug 2026	On-Campus	Pretoria, South Africa

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 242670) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call +27 12 004 8389 or WhatsApp +27 65 077 6310 and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza, 1122 Burnett St, Hatfield 0028, Pretoria, Gauteng, South Africa
Tel: +27 12 004 8389 · WhatsApp: +27 65 077 6310 · apply@aaticd.co.za · www.aaticd.co.za