



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Real Estate Legislation Knowledge and Understanding

Services / Cleaning, Domestic, Hiring, Property and Rescue Services

Unit Standard 246733 · NQF Level 4 · 12 Credits · 9 Days

COURSE OVERVIEW

This course equips real estate practitioners with a comprehensive understanding of the legislative framework governing property transactions in South Africa. It ensures compliance with key statutes such as the Property Practitioners Act, Consumer Protection Act, and the Estate Agency Affairs Act.

Category	Services
Subfield	Cleaning, Domestic, Hiring, Property and Rescue Services
Unit Standard	246733
Accreditation	SAQA Accredited · NQF Level 4 · 12 Credits
Duration	9 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Apply the provisions of the Property Practitioners Act to daily real estate operations.
- Analyze the impact of the Consumer Protection Act on property transactions and client relationships.
- Evaluate the requirements of the Estate Agency Affairs Act regarding trust accounts and Fidelity Fund Certificates.
- Demonstrate understanding of the Alienation of Land Act and its implications for property sales.
- Implement procedures to comply with the National Credit Act in property finance scenarios.
- Interpret the role of the Property Practitioners Regulatory Authority in enforcing industry standards.

WHO SHOULD ATTEND

- Ideal for estate agents, property managers, and real estate professionals seeking to deepen their legal knowledge and ensure ethical, compliant practice.

COURSE OUTLINE

Day 1: Introduction to Real Estate Legislation and the Regulatory Framework

- Overview of the South African legal system
- Sources of real estate law: statutes, common law, case law
- Key regulatory bodies: PPRA, EAAB, NHBRC, Deeds Office
- The Property Practitioners Act 22 of 2019
- Consumer Protection Act 68 of 2008
- Code of Conduct for property practitioners
- Consequences of non-compliance
- Ethical considerations in real estate

Day 2: The Law of Contract in Real Estate

- Offer and acceptance
- Capacity to contract
- Legality of purpose
- Formalities for sale of land (Alienation of Land Act)
- Breach of contract and remedies
- Void and voidable contracts
- Breach of contract and remedies
- Suspensive conditions and time clauses

Day 3: Property Rights and Ownership

- Ownership in South African law
- Limited real rights: servitudes, mortgages, leases
- Personal rights vs real rights
- The Deeds Registration Act
- The Sectional Titles Act
- The Deeds Registries Act 47 of 1937
- The Transfer Duty Act
- Role of the Registrar of Deeds

Day 4: Agency Law and Mandates

- Definition of agency
- Creation of agency: express, implied, ratification
- Types of mandates: sole, open, multiple
- Duties of the agent: fiduciary duty, care, skill
- Duties of the principal
- Termination of mandate
- Liability of agent for misrepresentation
- Commission and fee structures

Day 5: The Property Practitioners Act and Code of Conduct

- Scope and application of the Property Practitioners Act
- Registration requirements and categories
- Continuing professional development
- The Code of Conduct: client relationships, advertising, confidentiality
- Trust accounts and financial management

- Disciplinary procedures
- Offences and penalties
- Transitional arrangements

Day 6: Consumer Protection in Real Estate Transactions

- Application of CPA to property practitioners
- Consumer rights: right to information, fair marketing
- Plain language and disclosure requirements
- Cooling-off periods
- Prohibited conduct: false advertising, bait marketing
- Unfair contract terms
- Liability for defects (voetstoots clause)
- Enforcement and dispute resolution

Day 7: Lease Agreements and the Rental Housing Act

- Essential elements of a lease
- The Rental Housing Act 50 of 1999
- Rights and duties of landlord and tenant
- Lease agreements: fixed-term, periodic
- Rent control and escalation clauses
- Deposits and rental housing tribunals
- Eviction procedures (PIE Act)
- Commercial leases vs residential leases

Day 8: Property Transfer Process and Compliance

- The transfer process: offer to purchase, bond approval, deed of sale
- Role of conveyancers, banks, and deeds office
- Transfer duty and VAT
- Capital gains tax implications
- Sectional title transfers
- Compliance with FICA and money laundering laws
- Timeframes and delays
- Post-registration obligations

Day 9: Case Studies, Ethics, and Practical Application

- Case studies: breach of contract, agency disputes
- Ethical decision-making frameworks
- Practical compliance checklists
- Simulated client consultations
- Role-play: handling complaints and disputes
- Review of key legislation
- Assessment preparation
- Course summary and Q&A;

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **12 NQF credits** at **NQF Level 4**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 33,300.00	R 33,300.00
1	In-House	R 43,300.00	R 43,300.00
1	On-Campus (Pretoria)	R 50,000.00	R 50,000.00

UPCOMING SESSIONS

Start	End	Method	Venue
10 Aug 2026	20 Aug 2026	On-Campus	Dubai, UAE
11 Aug 2026	21 Aug 2026	On-Campus	Pretoria, South Africa
12 Aug 2026	24 Aug 2026	On-Campus	Abu Dhabi, UAE
13 Aug 2026	25 Aug 2026	On-Campus	Durban, South Africa
13 Aug 2026	25 Aug 2026	On-Campus	Mauritius
14 Aug 2026	26 Aug 2026	On-Campus	Cape Town, South Africa
17 Aug 2026	27 Aug 2026	On-Campus	Pretoria, South Africa
18 Aug 2026	28 Aug 2026	On-Campus	Abu Dhabi, UAE

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

- 1. Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 246733) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
- 2. Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
- 3. Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
- 4. Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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