



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Systems Approach to Decision Making

Business, Commerce and Management Studies / Generic Management

Unit Standard 252026 · NQF Level 5 · 6 Credits · 3 Days

COURSE OVERVIEW

This course equips learners with the ability to apply a systems approach to decision making within a business context. Participants will learn to identify, analyse, and evaluate interrelationships between various components of a system to make informed decisions. The course focuses on practical application, enabling learners to improve organisational effectiveness through holistic thinking.

Category	Business, Commerce and Management Studies
Subfield	Generic Management
Unit Standard	252026
Accreditation	SAQA Accredited · NQF Level 5 · 6 Credits
Duration	3 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Apply systems thinking principles to identify and analyse the components and interrelationships within a given organisational system.
- Evaluate the impact of decisions on different parts of a system, considering both short-term and long-term consequences.
- Design decision-making processes that incorporate feedback loops and stakeholder inputs.
- Implement a systems approach to solve complex problems by considering the whole system rather than isolated parts.
- Analyse case studies to demonstrate how a systems approach leads to more sustainable and effective decisions.
- Demonstrate the ability to communicate system-based decisions clearly to relevant stakeholders.

WHO SHOULD ATTEND

- This course is designed for managers, team leaders, supervisors, and professionals who are responsible for making decisions that impact multiple facets of an organisation.
- It is also suitable for individuals seeking to enhance their strategic thinking and problem-solving skills.

COURSE OUTLINE

Day 1: Foundations of Systems Thinking

- Introduction to systems thinking.
- Key concepts: elements, interconnections, purpose.
- Linear vs. systemic thinking.
- Feedback loops: reinforcing and balancing.
- Systems mapping: causal loop diagrams.
- Case studies of systemic problems.
- Group exercise: mapping a simple system.

Day 2: Decision-Making Models and Tools

- Decision-making models: rational, bounded rationality, intuitive.
- Systems tools: stock-and-flow diagrams, systems archetypes.
- Trade-off analysis and unintended consequences.
- Scenario planning and simple simulation exercises.
- Stakeholder analysis and mental models.
- Group activity: decision analysis using systems tools.

Day 3: Integrating Systems Approach into Practice

- Integrating systems thinking with decision processes.
- Real-world case study analysis.
- Developing systemic recommendations.
- Communicating complexity: visualisation and storytelling.
- Action planning for applying systems approach.
- Final group presentation and peer feedback.

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **6 NQF credits** at **NQF Level 5**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 18,800.00	R 18,800.00
1	In-House	R 24,500.00	R 24,500.00
1	On-Campus (Pretoria)	R 28,100.00	R 28,100.00

UPCOMING SESSIONS

Start	End	Method	Venue
03 Aug 2026	05 Aug 2026	On-Campus	Pretoria, South Africa
03 Aug 2026	05 Aug 2026	On-Campus	Mauritius
04 Aug 2026	06 Aug 2026	On-Campus	Cape Town, South Africa
04 Aug 2026	06 Aug 2026	On-Campus	Lagos, Nigeria
05 Aug 2026	07 Aug 2026	On-Campus	Dubai, UAE
05 Aug 2026	07 Aug 2026	On-Campus	Johannesburg, South Africa
10 Aug 2026	12 Aug 2026	On-Campus	Abu Dhabi, UAE
10 Aug 2026	12 Aug 2026	On-Campus	Cape Town, South Africa

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 252026) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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