



## Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

Tel: +27 12 004 8389 · Mobile: +27 65 077 6310

Email: [apply@aaticd.co.za](mailto:apply@aaticd.co.za) · Website: [www.aaticd.co.za](http://www.aaticd.co.za)

### COURSE BROCHURE

# International Trade Forwarding Solutions and Advice

Services / Transport, Operations and Logistics

Unit Standard 252278 · NQF Level 5 · 5 Credits · 2 Days

## COURSE OVERVIEW

This course equips learners with the expertise to advise on and generate effective solutions regarding forwarding standard trading conditions in international trade. It focuses on the application of Incoterms, risk management, and contractual obligations to optimize supply chain efficiency and compliance. By mastering these principles, participants will enhance their ability to navigate complex global trade environments and deliver value to their organizations.

|                 |                                           |
|-----------------|-------------------------------------------|
| Category        | Services                                  |
| Subfield        | Transport, Operations and Logistics       |
| Unit Standard   | 252278                                    |
| Accreditation   | SAQA Accredited · NQF Level 5 · 5 Credits |
| Duration        | 2 days                                    |
| Training Method | Online, On-Campus, In-House               |
| Certificate     | Issued via AATICD LMS – verifiable online |

## LEARNING OUTCOMES

- Analyze forwarding standard trading conditions and their implications for international trade.
- Apply Incoterms rules to generate optimal solutions for cargo movement and risk transfer.
- Evaluate contractual terms and conditions to advise on liability, insurance, and claims.
- Implement strategies to mitigate risks associated with forwarding and logistics operations.
- Demonstrate the ability to generate and present solutions for common forwarding challenges.

## WHO SHOULD ATTEND

- This course is designed for logistics professionals, freight forwarders, trade compliance officers, and supply chain managers seeking to deepen their understanding of international forwarding standards and solutions.

## COURSE OUTLINE

### Day 1: Fundamentals of International Trade and Forwarding

- Overview of international trade and the forwarding industry.
- Key documents: bill of lading, commercial invoice, packing list, certificate of origin.
- Incoterms 2020: EXW, FOB, CIF, DDP and their risk/cost implications.
- Modes of transport: sea, air, road, rail, and intermodal solutions.
- Customs clearance process: duties, tariffs, and documentation.
- Role of customs brokers and trade compliance.
- Insurance and liability in transit.
- Case study: typical export/import transaction flow.

### Day 2: Advanced Solutions and Advisory Practices

- Cost optimisation: freight rates, consolidation, and route planning.
- Trade finance: letters of credit, documentary collections, and payment terms.
- Risk management: cargo insurance, security, and contingency planning.
- Technology in forwarding: TMS, blockchain, and real-time tracking.
- Regulatory updates: trade agreements, sanctions, and export controls.
- Sustainability in logistics: green shipping and carbon offsetting.
- Client advisory: interpreting market trends and providing strategic recommendations.
- Workshop: solving a complex forwarding scenario.

## ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **5 NQF credits** at **NQF Level 5**.

## PRICING (PER DELEGATE, EX-VAT)

| Delegates | Training Method      | Price per Delegate | Total       |
|-----------|----------------------|--------------------|-------------|
| 1         | Online               | R 16,200.00        | R 16,200.00 |
| 1         | In-House             | R 21,000.00        | R 21,000.00 |
| 1         | On-Campus (Pretoria) | R 24,300.00        | R 24,300.00 |

## UPCOMING SESSIONS

| Start       | End         | Method    | Venue                      |
|-------------|-------------|-----------|----------------------------|
| 06 Aug 2026 | 07 Aug 2026 | On-Campus | Pretoria, South Africa     |
| 06 Aug 2026 | 07 Aug 2026 | On-Campus | Cape Town, South Africa    |
| 06 Aug 2026 | 07 Aug 2026 | On-Campus | Johannesburg, South Africa |
| 10 Aug 2026 | 11 Aug 2026 | On-Campus | Durban, South Africa       |
| 10 Aug 2026 | 11 Aug 2026 | On-Campus | Pretoria, South Africa     |
| 10 Aug 2026 | 11 Aug 2026 | On-Campus | Cape Town, South Africa    |
| 12 Aug 2026 | 13 Aug 2026 | On-Campus | Mauritius                  |
| 12 Aug 2026 | 13 Aug 2026 | On-Campus | Dubai, UAE                 |

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

## HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit [www.aaticd.co.za](http://www.aaticd.co.za), open the page for this course (Unit Standard 252278) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to [apply@aaticd.co.za](mailto:apply@aaticd.co.za) – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

### Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza, 1122 Burnett St, Hatfield 0028, Pretoria, Gauteng, South Africa  
Tel: +27 12 004 8389 · WhatsApp: +27 65 077 6310 · [apply@aaticd.co.za](mailto:apply@aaticd.co.za) · [www.aaticd.co.za](http://www.aaticd.co.za)