



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

Tel: +27 12 004 8389 · Mobile: +27 65 077 6310

Email: apply@aaticd.co.za · Website: www.aaticd.co.za

COURSE BROCHURE

Risk Management Policies for International Trade

Services / Transport, Operations and Logistics

Unit Standard 252294 · NQF Level 5 · 8 Credits · 5 Days

COURSE OVERVIEW

This course equips learners with the competencies to formulate, implement, and monitor risk management policies and procedures specifically for international trading companies. Participants will learn to identify, assess, and mitigate risks inherent in cross-border transactions, ensuring compliance with relevant regulations and safeguarding organizational assets.

Category	Services
Subfield	Transport, Operations and Logistics
Unit Standard	252294
Accreditation	SAQA Accredited · NQF Level 5 · 8 Credits
Duration	5 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Analyze the risk landscape of international trade, including currency, credit, transport, and regulatory risks.
- Design risk management policies and procedures tailored to the operational context of an international trading company.
- Implement risk mitigation strategies such as hedging, insurance, and contractual safeguards.
- Evaluate the effectiveness of existing risk management policies and recommend improvements.
- Demonstrate compliance with relevant South African and international trade regulations and standards.
- Apply risk assessment tools and techniques to quantify and prioritize trade-related risks.

WHO SHOULD ATTEND

- This course is designed for trade compliance officers, risk managers, logistics managers, and senior executives involved in international trade operations who are responsible for developing and overseeing risk management frameworks.

COURSE OUTLINE

Day 1: Introduction to International Trade and Risk Management

- Overview of international trade: benefits, challenges, and trends
- Types of risks in international trade: financial, operational, legal, and reputational
- South African trade regulatory bodies: SARS, ITAC, and the DTI
- Key legislation: Customs and Excise Act, International Trade Administration Act
- Introduction to risk management principles: identification, assessment, mitigation
- The role of risk management policies in trade compliance
- Case study: common trade risk scenarios

Day 2: Risk Identification and Assessment in Trade

- Risk identification tools: checklists, SWOT analysis, and scenario analysis
- Risk assessment methodologies: likelihood-consequence matrix
- Financial risks: currency fluctuations, payment defaults, and credit risks
- Operational risks: supply chain disruptions, logistics failures, and fraud
- Compliance risks: tariff classification errors, sanctions, and anti-dumping duties
- Developing a risk register: components and best practices
- Group exercise: risk identification and assessment for a sample trade transaction

Day 3: Risk Mitigation Strategies and Controls

- Risk mitigation options: avoidance, reduction, transfer, and acceptance
- Internal controls: segregation of duties, authorisation limits, and reconciliations
- Financial risk mitigation: letters of credit, hedging, and export credit insurance
- Contractual safeguards: force majeure, arbitration clauses, and Incoterms
- Compliance controls: automated screening, audit trails, and due diligence
- Business continuity and contingency planning
- Workshop: designing a risk mitigation plan for a trade scenario

Day 4: Developing and Implementing Trade Risk Policies

- Components of a risk management policy: scope, principles, and framework
- Policy alignment with ISO 31000 and COSO ERM standards
- Defining risk appetite and tolerance levels in policy
- Roles: risk owner, risk committee, and internal audit
- Monitoring and reporting: key risk indicators (KRIs) and dashboards
- Policy review cycle and continuous improvement
- Group activity: drafting a policy section for a given trade risk

Day 5: Integration, Review, and Practical Application

- Embedding risk management into trade processes: SOPs and checklists
- Internal audit and compliance reviews: techniques and reporting
- Case study: multi-risk scenario requiring policy application
- Assessment preparation: review of key concepts and sample questions
- Final Q&A; and discussion on implementation challenges
- Course evaluation and certificate requirements

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **8 NQF credits** at **NQF Level 5**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 24,200.00	R 24,200.00
1	In-House	R 31,400.00	R 31,400.00
1	On-Campus (Pretoria)	R 36,200.00	R 36,200.00

UPCOMING SESSIONS

Start	End	Method	Venue
10 Aug 2026	14 Aug 2026	On-Campus	Durban, South Africa
10 Aug 2026	14 Aug 2026	On-Campus	Abu Dhabi, UAE
10 Aug 2026	14 Aug 2026	On-Campus	Pretoria, South Africa
10 Aug 2026	14 Aug 2026	On-Campus	Dubai, UAE
10 Aug 2026	14 Aug 2026	On-Campus	Cape Town, South Africa
10 Aug 2026	14 Aug 2026	On-Campus	Mauritius
17 Aug 2026	21 Aug 2026	On-Campus	Dubai, UAE
17 Aug 2026	21 Aug 2026	On-Campus	Pretoria, South Africa

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 252294) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza, 1122 Burnett St, Hatfield 0028, Pretoria, Gauteng, South Africa

Tel: +27 12 004 8389 · WhatsApp: +27 65 077 6310 · apply@aaticd.co.za · www.aaticd.co.za