



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Marine Insurance Concepts and Principles

Services / Transport, Operations and Logistics

Unit Standard 252383 · NQF Level 2 · 6 Credits · 3 Days

COURSE OVERVIEW

This course provides a comprehensive understanding of marine insurance concepts and principles, enabling learners to interpret policy terms, assess risks, and apply relevant legal frameworks. It is designed to equip professionals with the knowledge to handle marine insurance claims and underwriting in the South African and international context.

Category	Services
Subfield	Transport, Operations and Logistics
Unit Standard	252383
Accreditation	SAQA Accredited · NQF Level 2 · 6 Credits
Duration	3 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Demonstrate an understanding of the key concepts and principles of marine insurance.
- Apply the legal and regulatory framework governing marine insurance in South Africa.
- Analyze different types of marine insurance policies and their coverage.
- Evaluate risks and determine appropriate insurance solutions for marine cargo and hull.
- Interpret policy terms, conditions, and exclusions in marine insurance contracts.
- Demonstrate knowledge of claims procedures and the role of average adjusters.

WHO SHOULD ATTEND

- This course is intended for insurance professionals, brokers, underwriters, claims handlers, and logistics or maritime industry personnel who require a foundational understanding of marine insurance.

COURSE OUTLINE

Day 1: Foundations of Marine Insurance

- Introduction to marine insurance: history and importance.
- Key parties: insured, insurer, broker, and underwriter.
- Types of marine insurance: cargo, hull, freight, and liability.
- Principle of insurable interest in marine contexts.
- Principle of utmost good faith (uberrimae fidei).
- Principle of indemnity and its limitations.
- Overview of marine insurance policies and clauses.
- Case study: basic marine insurance scenario.

Day 2: Core Principles and Policy Structures

- Principle of proximate cause: determining the dominant cause of loss.
- Principle of subrogation: rights after indemnity.
- Particular average: partial loss and its adjustment.
- General average: contribution and the York-Antwerp Rules.
- Standard marine policy structures: Institute Cargo Clauses (A, B, C).
- Warranties (express and implied) and conditions.
- Misrepresentation, non-disclosure, and their consequences.
- Practical examples of claims under different policies.

Day 3: Advanced Applications and Claims Handling

- Claims process: notification, investigation, documentation, and settlement.
- Role of marine surveyors and loss adjusters.
- Fraud detection and prevention in marine insurance.
- Reinsurance and its role in marine insurance.
- Emerging risks: cyber, piracy, and environmental liabilities.
- Marine insurance and Incoterms.
- International regulatory frameworks: Solvency II and IAIS.
- Case study: complex multi-party claim scenario.

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **6 NQF credits** at **NQF Level 2**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 17,900.00	R 17,900.00
1	In-House	R 23,300.00	R 23,300.00
1	On-Campus (Pretoria)	R 26,800.00	R 26,800.00

UPCOMING SESSIONS

Start	End	Method	Venue
05 Aug 2026	07 Aug 2026	On-Campus	Cape Town, South Africa
05 Aug 2026	07 Aug 2026	On-Campus	Lagos, Nigeria
10 Aug 2026	12 Aug 2026	On-Campus	Pretoria, South Africa
10 Aug 2026	12 Aug 2026	On-Campus	Mauritius
11 Aug 2026	13 Aug 2026	On-Campus	Abu Dhabi, UAE
11 Aug 2026	13 Aug 2026	On-Campus	Cape Town, South Africa
12 Aug 2026	14 Aug 2026	On-Campus	Durban, South Africa
12 Aug 2026	14 Aug 2026	On-Campus	Dubai, UAE

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 252383) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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