



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Tender for Business in Transport Sector

Services / Transport, Operations and Logistics

Unit Standard 255796 · NQF Level 5 · 4 Credits · 1 Day

COURSE OVERVIEW

This course equips learners with the knowledge and skills to tender for business opportunities within the transport sector. Participants will understand the tender process, from identifying opportunities to submitting compliant bids, and will learn to evaluate tender documents and develop competitive proposals. The course is designed to enhance the ability of individuals to secure contracts in the transport industry.

Category	Services
Subfield	Transport, Operations and Logistics
Unit Standard	255796
Accreditation	SAQA Accredited · NQF Level 5 · 4 Credits
Duration	1 day
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Apply the principles of the tender process in the transport sector to identify and respond to bid opportunities.
- Analyze tender documentation to determine compliance requirements and evaluation criteria.
- Evaluate the feasibility and competitiveness of a tender opportunity based on organizational capacity and market conditions.
- Design a comprehensive tender response that addresses technical, financial, and legal requirements.
- Implement strategies for submitting compliant and competitive tender proposals within deadlines.
- Demonstrate understanding of ethical practices and legislation governing tendering in South Africa.

WHO SHOULD ATTEND

- This course is ideal for entrepreneurs, business owners, and professionals in the transport sector who wish to expand their market share by successfully tendering for contracts.
- It is also suitable for procurement officers and managers responsible for bid preparation.

COURSE OUTLINE

Day 1: Tender Fundamentals and Transport Sector Application

- Overview of the tender process in South Africa
- Types of tenders: RFQ, RFP, RFI
- Transport sector-specific tender requirements
- Reading and interpreting tender documents
- Compliance: BBBEE, CIDB grading, tax clearance
- Evaluation criteria and scoring methodologies
- Common pitfalls and how to avoid them
- Ethics and transparency in tendering

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **4 NQF credits** at **NQF Level 5**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 13,400.00	R 13,400.00
1	In-House	R 17,400.00	R 17,400.00
1	On-Campus (Pretoria)	R 20,200.00	R 20,200.00

UPCOMING SESSIONS

Start	End	Method	Venue
10 Aug 2026	10 Aug 2026	On-Campus	Pretoria, South Africa
11 Aug 2026	11 Aug 2026	On-Campus	Abu Dhabi, UAE
12 Aug 2026	12 Aug 2026	On-Campus	Durban, South Africa
12 Aug 2026	12 Aug 2026	On-Campus	Mauritius
13 Aug 2026	13 Aug 2026	On-Campus	Cape Town, South Africa
14 Aug 2026	14 Aug 2026	On-Campus	Dubai, UAE
17 Aug 2026	17 Aug 2026	On-Campus	Abu Dhabi, UAE
18 Aug 2026	18 Aug 2026	On-Campus	Durban, South Africa

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 255796) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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