



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Understanding Legal Prescripts for Auctions in South Africa

Law, Military Science and Security / Justice in Society

Unit Standard 256958 · NQF Level 5 · 5 Credits · 2 Days

COURSE OVERVIEW

This course provides a comprehensive understanding of the legal framework governing auctions in South Africa, including relevant legislation, regulations, and ethical considerations. Learners will gain the knowledge to ensure compliance and mitigate legal risks in auction practices.

Category	Law, Military Science and Security
Subfield	Justice in Society
Unit Standard	256958
Accreditation	SAQA Accredited · NQF Level 5 · 5 Credits
Duration	2 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Apply the relevant legislation and regulations governing auctions in South Africa.
- Analyze the legal requirements for auction contracts and conditions of sale.
- Evaluate the roles and responsibilities of auctioneers, sellers, and buyers.
- Demonstrate an understanding of consumer protection laws applicable to auctions.
- Implement procedures to ensure compliance with legal prescripts in auction practice.

WHO SHOULD ATTEND

- This course is designed for auctioneers, estate agents, legal professionals, and anyone involved in the auction industry who needs to understand the legal prescripts governing auctions in South Africa.

COURSE OUTLINE

Day 1: Foundations of Auction Law and Regulatory Framework

- Overview of South African auction law: common law and statutory provisions.
- The Consumer Protection Act (CPA) and its impact on auctions.
- The Property Practitioners Act and auction of immovable property.
- Auctioneers' licensing and registration requirements.
- Types of auctions: public, private, online, and forced sales.
- Legal requirements for auction notices, advertising, and catalogues.
- Auction contracts: formation, terms, and conditions.
- Buyer and seller rights and obligations.

Day 2: Practical Application and Compliance in Auctions

- Step-by-step auction process: from instruction to settlement.
- Drafting auction terms and conditions compliant with the CPA.
- Handling bids: reserve prices, increments, and withdrawal of lots.
- Deposits, guarantees, and payment terms.
- Auctioneers' liability and indemnity.
- Dispute resolution mechanisms and the role of the Auctioneering Tribunal.
- Consumer protection: cooling-off rights, misrepresentation, and unfair practices.
- Case studies: common legal pitfalls and best practices.

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **5 NQF credits** at **NQF Level 5**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 16,200.00	R 16,200.00
1	In-House	R 21,000.00	R 21,000.00
1	On-Campus (Pretoria)	R 24,300.00	R 24,300.00

UPCOMING SESSIONS

Start	End	Method	Venue
11 Aug 2026	12 Aug 2026	On-Campus	Durban, South Africa
11 Aug 2026	12 Aug 2026	On-Campus	Pretoria, South Africa
11 Aug 2026	12 Aug 2026	On-Campus	Cape Town, South Africa
13 Aug 2026	14 Aug 2026	On-Campus	Abu Dhabi, UAE
13 Aug 2026	14 Aug 2026	On-Campus	Dubai, UAE
13 Aug 2026	14 Aug 2026	On-Campus	Mauritius
17 Aug 2026	18 Aug 2026	On-Campus	Dubai, UAE
17 Aug 2026	18 Aug 2026	On-Campus	Abu Dhabi, UAE

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 256958) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call +27 12 004 8389 or WhatsApp +27 65 077 6310 and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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