



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

Tel: +27 12 004 8389 · Mobile: +27 65 077 6310

Email: apply@aaticd.co.za · Website: www.aaticd.co.za

COURSE BROCHURE

Real Estate Legal Compliance Implementation and Maintenance

Services / Cleaning, Domestic, Hiring, Property and Rescue Services

Unit Standard 258138 · NQF Level 5 · 6 Credits · 3 Days

COURSE OVERVIEW

This course equips real estate professionals with the knowledge and skills to implement and maintain legal compliance within a real estate business. Participants will learn to identify, apply, and monitor relevant legislation, codes of conduct, and industry regulations to ensure ethical and lawful operations.

Category	Services
Subfield	Cleaning, Domestic, Hiring, Property and Rescue Services
Unit Standard	258138
Accreditation	SAQA Accredited · NQF Level 5 · 6 Credits
Duration	3 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Identify and interpret key legislative requirements applicable to a real estate business.
- Implement policies and procedures to ensure compliance with relevant laws and regulations.
- Monitor and review compliance practices to identify gaps and implement corrective actions.
- Demonstrate knowledge of the Code of Conduct and ethical standards in real estate.
- Apply record-keeping and reporting requirements as mandated by legislation.
- Evaluate the impact of non-compliance and recommend preventive measures.

WHO SHOULD ATTEND

- Real estate agents, brokers, property managers, and compliance officers who are responsible for ensuring legal compliance in their real estate business operations.

COURSE OUTLINE

Day 1: Foundations of Real Estate Legal Compliance

- Overview of South African real estate legal system
- Key legislation: Property Practitioners Act, Consumer Protection Act, Sectional Titles Act
- Role of the Property Practitioners Regulatory Authority (PPRA)
- Code of conduct for property practitioners
- Consequences of non-compliance: fines, penalties, licence revocation
- Introduction to the Deeds Registry and land registration
- Ethical obligations and fiduciary duties
- Case studies on compliance failures

Day 2: Implementing Compliance Procedures

- Compliance checklists for sales, leases, and property management
- Mandatory disclosures: property defects, zoning, and HOA rules
- FICA and AML compliance: client due diligence and record-keeping
- POPIA requirements for handling client information
- Internal compliance audits: scope and methodology
- Reporting suspicious transactions to the Financial Intelligence Centre
- Document retention policies and procedures
- Practical exercise: drafting a compliance checklist

Day 3: Maintaining and Enhancing Compliance Systems

- Continuous monitoring: reviewing legislative updates and PPRA directives
- Staff training programs for compliance awareness
- Creating and updating a compliance manual
- Incident management: reporting, investigation, and remediation
- Preparing for PPRA inspections and external audits
- Best practices for record-keeping and evidence of compliance
- Role of technology in compliance management
- Final assessment: compliance system design project

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **6 NQF credits** at **NQF Level 5**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 18,800.00	R 18,800.00
1	In-House	R 24,500.00	R 24,500.00
1	On-Campus (Pretoria)	R 28,100.00	R 28,100.00

UPCOMING SESSIONS

Start	End	Method	Venue
10 Aug 2026	12 Aug 2026	On-Campus	Durban, South Africa
10 Aug 2026	12 Aug 2026	On-Campus	Dubai, UAE
11 Aug 2026	13 Aug 2026	On-Campus	Pretoria, South Africa
11 Aug 2026	13 Aug 2026	On-Campus	Mauritius
12 Aug 2026	14 Aug 2026	On-Campus	Abu Dhabi, UAE
12 Aug 2026	14 Aug 2026	On-Campus	Cape Town, South Africa
17 Aug 2026	19 Aug 2026	On-Campus	Shenzhen, China
17 Aug 2026	19 Aug 2026	On-Campus	Pretoria, South Africa

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 258138) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call +27 12 004 8389 or WhatsApp +27 65 077 6310 and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza, 1122 Burnett St, Hatfield 0028, Pretoria, Gauteng, South Africa
Tel: +27 12 004 8389 · WhatsApp: +27 65 077 6310 · apply@aaticd.co.za · www.aaticd.co.za