



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Managed Health Care in Pharmaceutical Environment

Health Sciences and Social Services / Curative Health

Unit Standard 259365 · NQF Level 5 · 3 Credits · 1 Day

COURSE OVERVIEW

This course equips pharmacy and pharmaceutical support staff with a thorough understanding of managed health care principles within the South African pharmaceutical environment. Learners will explore the regulatory frameworks, funding models, and cost-containment strategies that govern medicine supply and patient access, enabling them to navigate managed care systems effectively and contribute to optimal patient outcomes.

Category	Health Sciences and Social Services
Subfield	Curative Health
Unit Standard	259365
Accreditation	SAQA Accredited · NQF Level 5 · 3 Credits
Duration	1 day
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Explain the key concepts and stakeholders in managed health care, including medical schemes, administrators, and pharmacy benefit managers.
- Apply the principles of formularies, reference pricing, and co-payments to manage medicine costs within a managed care setting.
- Analyze the impact of legislative frameworks (e.g., Medical Schemes Act, National Health Act) on pharmaceutical services and patient access.
- Evaluate the role of treatment guidelines, protocols, and chronic disease management programs in promoting cost-effective and quality care.
- Implement procedures for pre-authorization, formulary compliance, and claims processing in a pharmacy environment.
- Demonstrate ethical dispensing practices that balance patient needs with managed care requirements.

WHO SHOULD ATTEND

- Pharmacy assistants, pharmaceutical sales representatives, hospital pharmacy technicians, and other healthcare support staff who interact with managed care organizations, medical schemes, or pharmaceutical benefit management processes.

COURSE OUTLINE

Day 1: Foundations of Managed Health Care in the Pharmaceutical Context

- Introduction to managed health care: concepts and objectives.
- The pharmaceutical environment: roles of pharmacists, prescribers, and funders.
- Formulary management: types, development, and maintenance.
- Drug utilization review (DUR): prospective, concurrent, and retrospective.
- Cost containment strategies: generic substitution, reference pricing, and co-payments.
- Quality assurance and patient outcomes in managed care.
- Ethical issues: access, equity, and confidentiality.
- Regulatory framework: SAQA, HPCSA, and relevant legislation.

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **3 NQF credits** at **NQF Level 5**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 9,900.00	R 9,900.00
1	In-House	R 12,800.00	R 12,800.00
1	On-Campus (Pretoria)	R 14,800.00	R 14,800.00

UPCOMING SESSIONS

Start	End	Method	Venue
21 Aug 2026	21 Aug 2026	On-Campus	Durban, South Africa
24 Aug 2026	24 Aug 2026	On-Campus	Harare, Zimbabwe
25 Aug 2026	25 Aug 2026	On-Campus	Bangkok, Thailand
26 Aug 2026	26 Aug 2026	On-Campus	Victoria Falls, Zimbabwe
26 Aug 2026	26 Aug 2026	On-Campus	Abu Dhabi, UAE
27 Aug 2026	27 Aug 2026	On-Campus	Durban, South Africa
28 Aug 2026	28 Aug 2026	On-Campus	Shenzhen, China
31 Aug 2026	31 Aug 2026	On-Campus	Bangkok, Thailand

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 259365) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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