



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Wholesale and Retail Sector in South Africa

Services / Wholesale and Retail

Unit Standard 259939 · NQF Level 1 · 4 Credits · 1 Day

COURSE OVERVIEW

This course provides a comprehensive overview of the wholesale and retail sector in South Africa, including its structure, key role-players, and regulatory environment. Learners will gain the knowledge needed to describe the sector's contribution to the economy and identify career opportunities within it.

Category	Services
Subfield	Wholesale and Retail
Unit Standard	259939
Accreditation	SAQA Accredited · NQF Level 1 · 4 Credits
Duration	1 day
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Describe the structure and composition of the wholesale and retail sector in South Africa.
- Identify key role-players and their functions within the sector.
- Explain the regulatory and legislative framework governing the sector.
- Analyze the economic contribution of the wholesale and retail sector to South Africa.
- Demonstrate awareness of career paths and opportunities in the sector.

WHO SHOULD ATTEND

- This course is ideal for entry-level employees, job seekers, and individuals looking to enter or advance within the wholesale and retail industry in South Africa.

COURSE OUTLINE

Day 1: Understanding the Wholesale and Retail Sector in South Africa

- Overview of the wholesale and retail sector: size, contribution to GDP and employment.
- Types of businesses: retailers, wholesalers, distributors, and supply chain intermediaries.
- Key role players: manufacturers, suppliers, logistics providers, and consumers.
- Regulatory environment: Consumer Protection Act, National Credit Act, and sector-specific regulations.
- Industry bodies: Consumer Goods Council of South Africa, South African Retail Council, and Wholesale and Retail SETA.
- Current trends: e-commerce, omnichannel retailing, and technology adoption.
- Challenges: load shedding, logistics constraints, and skills shortages.
- Career opportunities and skills development pathways in the sector.

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **4 NQF credits** at **NQF Level 1**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 12,800.00	R 12,800.00
1	In-House	R 16,600.00	R 16,600.00
1	On-Campus (Pretoria)	R 19,200.00	R 19,200.00

UPCOMING SESSIONS

Start	End	Method	Venue
11 Aug 2026	11 Aug 2026	On-Campus	Abu Dhabi, UAE
12 Aug 2026	12 Aug 2026	On-Campus	Durban, South Africa
12 Aug 2026	12 Aug 2026	On-Campus	Mauritius
13 Aug 2026	13 Aug 2026	On-Campus	Cape Town, South Africa
14 Aug 2026	14 Aug 2026	On-Campus	Dubai, UAE
17 Aug 2026	17 Aug 2026	On-Campus	Abu Dhabi, UAE
18 Aug 2026	18 Aug 2026	On-Campus	Durban, South Africa
19 Aug 2026	19 Aug 2026	On-Campus	Shenzhen, China

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 259939) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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