



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

Tel: +27 12 004 8389 · Mobile: +27 65 077 6310

Email: apply@aaticd.co.za · Website: www.aaticd.co.za

COURSE BROCHURE

Initial Assessment for Strategic Sourcing

Business, Commerce and Management Studies / Procurement

Unit Standard 260077 · NQF Level 6 · 4 Credits · 1 Day

COURSE OVERVIEW

This course equips learners with the skills to conduct an initial assessment for strategic sourcing, enabling them to evaluate supply market dynamics, assess organisational needs, and identify potential sourcing opportunities. It provides a structured approach to gathering and analysing data that informs strategic sourcing decisions, thereby contributing to cost reduction, risk mitigation, and value creation within the supply chain.

Category	Business, Commerce and Management Studies
Subfield	Procurement
Unit Standard	260077
Accreditation	SAQA Accredited · NQF Level 6 · 4 Credits
Duration	1 day
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Apply appropriate techniques to gather and analyse data for initial assessment of strategic sourcing opportunities.
- Evaluate supply market conditions, including supplier capabilities, pricing trends, and risk factors.
- Analyse organisational requirements and translate them into sourcing criteria.
- Identify and prioritise potential sourcing opportunities based on strategic fit and value potential.
- Demonstrate the ability to document and present initial assessment findings to support decision-making.
- Assess the impact of external factors, such as economic, legal, and environmental issues, on sourcing strategies.

WHO SHOULD ATTEND

- This course is designed for procurement professionals, supply chain managers, and buyers who are involved in strategic sourcing activities.
- It is also suitable for individuals seeking to enhance their ability to perform initial market assessments and align sourcing strategies with organisational objectives.

COURSE OUTLINE

Day 1: Foundations of Initial Assessment for Strategic Sourcing

- Introduction to strategic sourcing and the procurement cycle.
- Purpose and scope of initial assessment.
- Key components: market analysis, supplier identification, risk assessment.
- Criteria for supplier evaluation: cost, quality, capacity, compliance.
- Tools and techniques for data collection and analysis.
- Steps to conduct an initial assessment.
- Documentation and reporting of findings.
- Case study: applying initial assessment in a South African context.

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **4 NQF credits** at **NQF Level 6**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 10,300.00	R 10,300.00
1	In-House	R 13,400.00	R 13,400.00
1	On-Campus (Pretoria)	R 15,500.00	R 15,500.00

UPCOMING SESSIONS

Start	End	Method	Venue
21 Aug 2026	21 Aug 2026	On-Campus	Durban, South Africa
24 Aug 2026	24 Aug 2026	On-Campus	Harare, Zimbabwe
25 Aug 2026	25 Aug 2026	On-Campus	Bangkok, Thailand
26 Aug 2026	26 Aug 2026	On-Campus	Victoria Falls, Zimbabwe
26 Aug 2026	26 Aug 2026	On-Campus	Abu Dhabi, UAE
27 Aug 2026	27 Aug 2026	On-Campus	Durban, South Africa
28 Aug 2026	28 Aug 2026	On-Campus	Shenzhen, China
31 Aug 2026	31 Aug 2026	On-Campus	Bangkok, Thailand

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard 260077) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza, 1122 Burnett St, Hatfield 0028, Pretoria, Gauteng, South Africa
Tel: +27 12 004 8389 · WhatsApp: +27 65 077 6310 · apply@aaticd.co.za · www.aaticd.co.za