



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

Tel: +27 12 004 8389 · Mobile: +27 65 077 6310

Email: apply@aaticd.co.za · Website: www.aaticd.co.za

COURSE BROCHURE

Executive Leadership

Custom Courses / Leadership and Management

Unit Standard AATICD-0171 · NQF Level 5 · 10 Credits · 5 Days

COURSE OVERVIEW

This course equips senior managers and aspiring executives with the strategic leadership competencies required to drive organisational success in a complex, dynamic business environment. Participants will develop the ability to formulate and implement high-level strategies, foster ethical governance, and lead transformational change.

Category	Custom Courses
Subfield	Leadership and Management
Unit Standard	AATICD-0171
Accreditation	SAQA Accredited · NQF Level 5 · 10 Credits
Duration	5 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Apply strategic leadership theories to analyse and address complex organisational challenges.
- Evaluate the impact of internal and external environments on strategic decision-making.
- Design and implement a strategic plan that aligns with organisational vision and values.
- Demonstrate ethical leadership and governance principles in leading teams and managing resources.
- Analyse organisational culture and lead change initiatives to enhance performance.
- Evaluate leadership effectiveness using appropriate feedback and performance metrics.

WHO SHOULD ATTEND

- Senior managers, directors, and experienced professionals who are responsible for strategic decision-making and leading teams or divisions within their organisations.

COURSE OUTLINE

Day 1: Foundations of Executive Leadership

- Defining executive leadership in the South African context
- Leadership vs. management: key distinctions
- Overview of leadership theories (transformational, transactional, situational)
- The role of organisational culture and values
- Ethical leadership and corporate governance
- Introduction to strategic thinking
- Self-assessment: personal leadership style
- Case study: executive leadership challenges

Day 2: Strategic Vision and Decision-Making

- Crafting a strategic vision and mission
- Strategic analysis tools (SWOT, PESTLE, Porter's Five Forces)
- Decision-making models: rational, intuitive, and collaborative
- Stakeholder analysis and engagement
- Risk management for executives
- Balanced scorecard and performance metrics
- Communicating strategy across the organisation
- Workshop: developing a strategic plan

Day 3: Leading High-Performance Teams

- Characteristics of high-performance teams
- Emotional intelligence competencies for leaders
- Delegation and empowerment
- Conflict resolution and negotiation skills
- Coaching and mentoring for performance
- Diversity and inclusion in leadership
- Building trust and psychological safety
- Team dynamics assessment

Day 4: Change Management and Organisational Transformation

- Change management models (Kotter, ADKAR, Lewin)
- The leader's role in transformation
- Communicating change and managing resistance
- Creating a change-ready culture
- Agile leadership and adaptability
- Measuring change impact
- Case study: successful transformation in SA organisations
- Workshop: change implementation plan

Day 5: Governance, Ethics, and Personal Leadership Mastery

- Corporate governance in South Africa (King IV, Companies Act)
- Ethical decision-making and moral courage
- Corporate social responsibility and sustainability
- Boardroom dynamics and stakeholder accountability
- Personal mastery: resilience, reflection, and lifelong learning

- Building your leadership brand
- Executive presence and influence
- Action planning for continued growth

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **10 NQF credits** at **NQF Level 5**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 17,700.00	R 17,700.00
1	In-House	R 23,100.00	R 23,100.00
1	On-Campus (Pretoria)	R 26,700.00	R 26,700.00

UPCOMING SESSIONS

Start	End	Method	Venue
24 Aug 2026	28 Aug 2026	On-Campus	Victoria Falls, Zimbabwe
24 Aug 2026	28 Aug 2026	On-Campus	Bangkok, Thailand
31 Aug 2026	04 Sep 2026	On-Campus	Lusaka, Zambia
31 Aug 2026	04 Sep 2026	On-Campus	London, UK
07 Sep 2026	11 Sep 2026	On-Campus	Mauritius
07 Sep 2026	11 Sep 2026	On-Campus	Pretoria, South Africa
07 Sep 2026	11 Sep 2026	On-Campus	Abu Dhabi, UAE
07 Sep 2026	11 Sep 2026	On-Campus	Harare, Zimbabwe

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard AATICD-0171) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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