



Accredited Africa Training Institute for Capacity Development

Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa

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COURSE BROCHURE

Local Government Leadership

Custom Courses / Leadership and Management

Unit Standard AATICD-0177 · NQF Level 5 · 10 Credits · 5 Days

COURSE OVERVIEW

This course equips current and aspiring local government leaders with the competencies to effectively manage municipal operations, engage communities, and drive service delivery. It focuses on governance frameworks, strategic planning, and ethical leadership within the South African local government context.

Category	Custom Courses
Subfield	Leadership and Management
Unit Standard	AATICD-0177
Accreditation	SAQA Accredited · NQF Level 5 · 10 Credits
Duration	5 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS – verifiable online

LEARNING OUTCOMES

- Apply principles of cooperative governance and intergovernmental relations to municipal operations.
- Analyze local government legislation and policies to ensure compliance and ethical conduct.
- Evaluate community engagement strategies for inclusive decision-making.
- Design integrated development plans aligned with national and provincial frameworks.
- Demonstrate leadership in managing municipal resources and service delivery.
- Implement performance management systems to enhance organizational accountability.

WHO SHOULD ATTEND

- Municipal managers, councillors, senior administrators, and professionals seeking to enhance their leadership capabilities in local government settings.

COURSE OUTLINE

Day 1: Foundations of Local Government Leadership

- Overview of local government: spheres, roles, and responsibilities.
- Leadership vs management in the public sector.
- Core leadership competencies: vision, integrity, communication.
- Legal framework: Constitution, Municipal Structures Act, Municipal Systems Act.
- Ethical leadership and combating corruption.
- Stakeholder mapping: communities, councillors, officials.
- Introduction to service delivery challenges.
- Case study: successful municipal leadership.

Day 2: Strategic Planning and Performance Management

- Strategic planning in local government: IDP process.
- Setting SMART objectives and key performance indicators.
- Performance management systems: PMS, scorecards.
- Monitoring and evaluation frameworks.
- Data-driven decision-making: using municipal data.
- Risk management in strategic planning.
- Aligning departmental plans with IDP.
- Workshop: drafting a mini-strategic plan.

Day 3: Financial Management and Resource Stewardship

- Municipal finance overview: revenue, expenditure, grants.
- Municipal Finance Management Act (MFMA) compliance.
- Budget cycle: planning, approval, implementation.
- Supply chain management and procurement.
- Financial reporting and audits.
- Cost containment and value for money.
- Internal controls and fraud prevention.
- Case study: financial turnaround strategies.

Day 4: Community Engagement and Stakeholder Relations

- Principles of public participation and co-governance.
- Ward committees and community development forums.
- Communication strategies: media, meetings, digital platforms.
- Conflict resolution and negotiation skills.
- Handling complaints and feedback loops.
- Building partnerships with business and civil society.
- Promoting social inclusion and equity.
- Role-play: community consultation session.

Day 5: Leading Change and Integrated Service Delivery

- Change management models for local government.
- Fostering innovation and adaptability.
- Breaking silos: inter-departmental collaboration.
- Service delivery models: water, sanitation, electricity, waste.
- Infrastructure planning and maintenance.

- Crisis leadership: responding to service failures.
- Personal leadership development plan.
- Course wrap-up and evaluation.

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **10 NQF credits** at **NQF Level 5**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 17,700.00	R 17,700.00
1	In-House	R 23,100.00	R 23,100.00
1	On-Campus (Pretoria)	R 26,700.00	R 26,700.00

UPCOMING SESSIONS

Start	End	Method	Venue
24 Aug 2026	28 Aug 2026	On-Campus	Victoria Falls, Zimbabwe
24 Aug 2026	28 Aug 2026	On-Campus	Bangkok, Thailand
31 Aug 2026	04 Sep 2026	On-Campus	Lusaka, Zambia
31 Aug 2026	04 Sep 2026	On-Campus	London, UK
07 Sep 2026	11 Sep 2026	On-Campus	Mauritius
07 Sep 2026	11 Sep 2026	On-Campus	Pretoria, South Africa
07 Sep 2026	11 Sep 2026	On-Campus	Abu Dhabi, UAE
07 Sep 2026	11 Sep 2026	On-Campus	Harare, Zimbabwe

Contact us if no suitable date is listed – on-demand sessions can be arranged for groups.

HOW TO GET A QUOTE OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard AATICD-0177) and click **Get A Quote / Apply**. Select your training method and number of delegates – your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to apply@aaticd.co.za – our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically – the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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