Accredited Africa Training Institute for Capacity Development
Unit FO409, Hatfield Plaza · 1122 Burnett St, Hatfield 0028 · Pretoria, Gauteng · South Africa
Tel: +27 12 004 8389 · Mobile: +27 65 077 6310
Email: apply@aaticd.co.za · Website: www.aaticd.co.za

COURSE BROCHURE

Energy Procurement

Custom Courses / Energy, Oil and Gas

Unit Standard AATICD-0519 · NQF Level 5 · 4 Credits · 2 Days

COURSE OVERVIEW

This course equips learners with the knowledge and skills to procure energy effectively and strategically within the South African context. It covers the energy landscape, procurement processes, contract management, and risk mitigation, enabling participants to make informed decisions that optimize cost, sustainability, and supply security.

Category	Custom Courses
Subfield	Energy, Oil and Gas
Unit Standard	AATICD-0519
Accreditation	SAQA Accredited · NQF Level 5 · 4 Credits
Duration	2 days
Training Method	Online, On-Campus, In-House
Certificate	Issued via AATICD LMS — verifiable online

LEARNING OUTCOMES

- Apply the principles of energy procurement to develop a strategic sourcing plan.
- Analyze the South African energy market, including regulatory frameworks and supply options.
- Evaluate different energy procurement models (e.g., fixed, flexible, PPA) to select the most appropriate for organizational needs.
- Implement a competitive bidding process for energy supply contracts.
- Demonstrate effective contract management and supplier relationship management in energy procurement.
- Assess and mitigate risks associated with energy procurement, including price volatility and supply disruption.

WHO SHOULD ATTEND

- This course is designed for energy managers, procurement professionals, facilities managers, and sustainability officers who are responsible for acquiring energy resources for their organizations.

COURSE OUTLINE

Day 1: **Fundamentals of Energy Procurement and Market Dynamics**

- Overview of the South African energy landscape (Eskom, IPPs, municipalities
- Types of energy sources: grid electricity, renewable (solar, wind), and embedded generation
- Energy tariffs, pricing structures, and contract types (fixed, time-of-use, etc.
- Regulatory bodies and policies (NERSA, IRP, Carbon Tax, etc.
- Energy procurement process: from needs assessment to contract award
- Introduction to energy data collection and analysis
- Basics of risk management in energy procurement
- Stakeholder roles and responsibilities in procurement

Day 2: **Strategic Energy Procurement and Contract Management**

- Strategic sourcing: make-or-buy decisions, portfolio optimisation
- Request for Proposal (RFP) and tender processes
- Supplier evaluation and selection: financial, technical, and environmental criteria
- Contract negotiation: pricing, terms, penalties, and service level agreements
- Contract management: performance monitoring, reporting, and renewal strategies
- Risk mitigation: hedging, diversification, and contingency planning
- Integrating renewable energy and sustainability into procurement strategy
- Case studies and industry best practices

ASSESSMENT & CERTIFICATION

Delegates are assessed through exercises and a final test. A mark of **50% or above** earns an **AATICD Certificate of Completion**, issued digitally with a unique verification code. This course carries **4 NQF credits** at **NQF Level 5**.

PRICING (PER DELEGATE, EX-VAT)

Delegates	Training Method	Price per Delegate	Total
1	Online	R 11,900.00	**R 11,900.00**
1	In-House	R 16,100.00	**R 16,100.00**
1	On-Campus (Pretoria)	R 17,800.00	**R 17,800.00**

UPCOMING SESSIONS

Start	End	Method	Venue
02 Dec 2026	03 Dec 2026	On-Campus	Dubai, UAE
03 Dec 2026	04 Dec 2026	On-Campus	Victoria Falls, Zimbabwe
03 Dec 2026	04 Dec 2026	On-Campus	Cape Town, South Africa
10 Dec 2026	11 Dec 2026	On-Campus	Maseru, Lesotho
10 Dec 2026	11 Dec 2026	On-Campus	Kigali, Rwanda
10 Dec 2026	11 Dec 2026	On-Campus	Accra, Ghana
10 Dec 2026	11 Dec 2026	On-Campus	Cape Town, South Africa
10 Dec 2026	11 Dec 2026	On-Campus	Abu Dhabi, UAE

Contact us if no suitable date is listed — on-demand sessions can be arranged for groups.

HOW TO GET A QUOTATION OR APPLY

1. **Get an instant quotation online:** visit www.aaticd.co.za, open the page for this course (Unit Standard AATICD-0519) and click **Get A Quotation**. Select your training method and number of delegates — your quotation is generated immediately and emailed to you with the course brochure attached.
2. **Apply by email:** send the course title, your preferred training method (Online, In-House or On-Campus Pretoria), the number of delegates and your preferred dates to **apply@aaticd.co.za** — our team will reply with a formal quotation.
3. **Apply by phone or WhatsApp:** call **+27 12 004 8389** or WhatsApp **+27 65 077 6310** and we will prepare your quotation and reserve your seats.
4. **Confirm your booking:** accept the quotation and settle the invoice. As soon as payment is confirmed your delegates are enrolled and receive their AATICD LMS login details by email, along with joining instructions for their chosen training method.

Group discounts apply automatically — the more delegates you enrol, the lower the price per delegate. No payment is required to request a quotation.

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